

**ANNUAL REPORT
CHECKLIST**
for
FISCAL YEAR ENDED:
2019

PROVIDER: Eskaton
FACILITY(IES): Eskaton Village Carmichael

CONTACT PERSON: Dan Seiler
TELEPHONE NO.: (916) 334-0810

Your complete annual report must consist of **2 hardcopies copies** and **1 electronic copy (unprotected)** of all of the following:

- ☒ This cover sheet.
- ☒ Annual Provider Fee in the amount of: \$ 20,360
- ☒ Certification by the provider's chief *executive* officer that:
 - The reports are correct to the best of his/her knowledge.
 - Each continuing care contract form in use or offered to new residents has been approved by the Department.
 - The provider is maintaining the required liquid reserve and refund reserve, if applicable.
- ☒ Evidence of the provider's fidelity bond.
- ☒ The provider's audited financial statements, with an accompanying certified public accountant's opinion thereon.
- ☒ The provider's audited reserve reports (prepared on Department forms), with an accompanying certified public accountant's opinion thereon.
- ☒ The provider's "Continuing Care Retirement Community Disclosure Statement" for **each** community.

PART 1
ANNUAL PROVIDER FEES

FORM 1-1
RESIDENT POPULATION

Continuing Care Residents

| | |
|--|-------|
| [1] Number at beginning of fiscal year | 406 |
| [2] Number at end of fiscal year | 418 |
| [3] Total Lines 1 and 2 | 824 |
| [4] Multiply Line 3 by ".50" and enter result on Line 5. | x .50 |
| [5] Mean number of continuing care residents | 412 |

All Residents

| | |
|---|-------|
| [6] Number at beginning of fiscal year | 421 |
| [7] Number at end of fiscal year | 469 |
| [8] Total Lines 6 and 7 | 890 |
| [9] Multiply Line 8 by ".50" and enter result on Line 10. | x .50 |
| [10] Mean number of <i>all</i> residents | 445 |

[11] Divide the mean number of continuing care residents (Line 5) by the mean number of *all* residents (Line 10) and enter the result (rounded to two decimal places).

| |
|------|
| 0.93 |
|------|

FORM 1-2
ANNUAL PROVIDER FEE

| Line | TOTAL |
|--|------------|
| [1] Total Operating Expenses (including depreciation and debt service-interest only) | 27,994,000 |
| [a] Depreciation | 4,325,000 |
| [b] Debt Service (Interest Only) | 1,777,000 |
| [2] Subtotal (add Line 1a and 1b) | 6,102,000 |
| [3] Subtract Line 2 from Line 1 and enter result | 21,892,000 |
| [4] Percentage allocated to continuing care residents (Form 1-1, Line 11) | 0.93 |
| [5] Total Operating Expense of Continuing Care Residents (multiply Line 3 by Line 4) | 20,360,000 |
| | x .001 |
| [6] Total Amount Due (multiply Line 5 by .001) | 20,360 |

PROVIDER: Eskaton

COMMUNITY: Eskaton Village - Carmichael

ESKATON**Calculation of Nonresident Reimbursement****December 31, 2019**

| | Independent | Assisted | Skilled | Total |
|--|--------------------|-----------------|----------------|--------------|
| Contract Residents @ 12/31/18 | 363 | 39 | 4 | 406 |
| Contract Residents @ 12/31/19 | 376 | 40 | 2 | 418 |
| Total | <u>739</u> | <u>79</u> | <u>6</u> | <u>824</u> |
| Mean | <u>370</u> | <u>40</u> | <u>3</u> | <u>412</u> |
| All Residents @ 12/31/18 | 363 | 33 | 25 | 421 |
| All Residents @ 12/31/19 | 382 | 54 | 33 | 469 |
| Total | <u>745</u> | <u>87</u> | <u>58</u> | <u>890</u> |
| Mean | <u>373</u> | <u>44</u> | <u>29</u> | <u>445</u> |
| % Contract Residents to Total Residents | 99.19% | 90.80% | 10.34% | 92.58% |
| % Non Contract residents to Total Residents | 0.81% | 9.20% | 89.66% | 7.42% |

| | |
|--------------------------------------|----------------|
| AL + MC (Contract Residents) | 4,122,000 |
| AL + MC (Non contract residents) | 418,000 |
| Less: Bad Debt Expense | - |
| Net AL + MC (Non contract residents) | 418,000 |
| Total | 4,540,000 |

| | |
|--|------------------|
| Skilled Nursing (Contract Residents) | 756,000 |
| Skilled Nursing (Non contract residents) | 6,557,000 |
| Less: Bad Debt Expense | 14,000 |
| Net Skilled Nursing (Non contract residents) | 6,543,000 |
| Total Skilled Nursing (without Bad Debt adj) | 7,313,000 |

Total Non contract Residents Revenues **6,961,000**

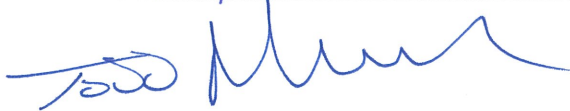
PART 2
CERTIFICATION BY CHIEF EXECUTIVE OFFICER

CERTIFICATION BY CHIEF EXECUTIVE OFFICER

As required by the Continuing Care Contract Statutes, I hereby certify that:

- The annual reserve reports and any amendments thereto are correct to the best of my knowledge.
- Each continuing care contract form in use or offered to new residents has been approved by the Department.
- As of the date of my certification, the provider is maintaining the required liquid reserve and, if applicable, the required refund reserve.

Dated: 4/30/20

A handwritten signature in blue ink, appearing to read 'Todd Murch', is written over a horizontal line.

Todd Murch, Chief Executive Officer

PART 3
EVIDENCE OF FIDELITY BOND



PRIVATE CHOICE ENCORE® FOR HEALTHCARE ORGANIZATIONS DECLARATIONS

HARTFORD ACCIDENT & INDEMNITY

HARTFORD PLAZA, HARTFORD, CT 06115

A stock insurance company, herein called the Insurer

Policy Number: 57 HC 0299726-19

NOTICE: THE LIABILITY COVERAGE PARTS SCHEDULED IN ITEM 5 OF THE DECLARATIONS PROVIDE CLAIMS MADE COVERAGE. EXCEPT AS OTHERWISE SPECIFIED HEREIN, COVERAGE APPLIES ONLY TO A CLAIM FIRST MADE AGAINST THE INSURED DURING THE POLICY PERIOD AND PAYMENT OF DEFENSE COSTS REDUCE THE LIMIT OF LIABILITY. NOTICE OF A CLAIM MUST BE GIVEN TO THE INSURER AS SOON AS PRACTICABLE AFTER A NOTICE MANAGER BECOMES AWARE OF SUCH CLAIM, BUT IN NO EVENT LATER THAN SIXTY (60) CALENDAR DAYS AFTER THE TERMINATION OF THE POLICY PERIOD, OR ANY EXTENDED REPORTING PERIOD. PLEASE READ THE POLICY CAREFULLY AND DISCUSS THE COVERAGE WITH YOUR INSURANCE AGENT OR BROKER.

ITEM 1: Name of Entity and Address:

ESKATON
5105 MANZANITA AVENUE
CARMICHAEL, CA 95608

ITEM 2: Producer's Name and Address:

80222
CRC INSURANCE SERVICES INC
1 CALIFORNIA STREET SUITE 120
SAN FRANCISCO, CA 94111

ITEM 3. Policy Period: From 12:01 a.m. on 1/01/19 Inception Date to 12:01 a.m. on 1/01/20 Expiration Date

ITEM 4. PREMIUM: \$22,451.00

ITEM 5. LIABILITY COVERAGE PART ELECTIONS:

PLEASE NOTE: ONLY THE COVERAGE DESIGNATED WITH AN "X" IN ITEMS 5 and 6 IS INCLUDED UNDER THIS POLICY. ANY COVERAGE OPTION NOT ELECTED WILL NOT FORM PART OF THIS POLICY.

ITEM 5. LIABILITY COVERAGE PART ELECTIONS: (Continued)

- ☐ "Combined Aggregate Limit of Liability For All **Liability Coverage Parts**" \$N/A
- ☐ "Defense Outside the Limit of Liability (50%)" for the following coverage parts:
- ☐ Directors, Officers and Entity Liability Coverage Part
 - ☐ Employment Practices Liability Coverage Part
 - ☐ Fiduciary Liability Coverage Part
 - ☐ Additional Fiduciary Liability Coverage Part Defense Outside the Limit of Liability

If both the "Combined Aggregate Limit of Liability For All Liability Coverage Parts" and the "Defense Outside the Limit of Liability (50%)" options are selected, the maximum aggregate defense outside the limits paid by the Insurer shall be equal to 50% of the "Combined Aggregate Limit of Liability For All Liability Coverage Parts".

| LIABILITY COVERAGE PART | LIMITS OF LIABILITY | RETENTION | PRIOR OR PENDING DATE |
|---|---|--|--------------------------------------|
| DIRECTORS, OFFICERS AND ENTITY LIABILITY <input type="checkbox"/> Applicable <input checked="" type="checkbox"/> Not Applicable | \$ <u>N/A</u> for all Claims in the aggregate | \$ <u>N/A</u> per Insured Person Claim under Insuring Agreement B | <u>N/A</u> for Insured Person Claims |
| ENTITY LIABILITY COVERAGE <input type="checkbox"/> Applicable <input checked="" type="checkbox"/> Not Applicable | | \$ <u>N/A</u> per Entity Claim | <u>N/A</u> for Entity Claims |
| ANTI-TRUST CLAIM COVERAGE <input type="checkbox"/> Applicable <input checked="" type="checkbox"/> Not Applicable | \$ <u>N/A</u> Anti-Trust Claim Sub-limit of Liability | \$ <u>N/A</u> per Anti-trust Claim | <u>N/A</u> For Anti-Trust Claims |

Aggregate Health Operational Costs Sub-Limit of Liability: \$N/A

| HEALTH OPERATIONAL COSTS | SUB-LIMITS OF LIABILITY | RETENTION | PRIOR OR PENDING DATE |
|---|-------------------------|---------------|-----------------------|
| EMTALA Costs <input type="checkbox"/> Applicable <input checked="" type="checkbox"/> Not Applicable | \$ <u>N/A</u> | \$ <u>N/A</u> | <u>N/A</u> |
| Excess Benefit Transaction Costs <input type="checkbox"/> Applicable <input checked="" type="checkbox"/> Not Applicable | \$ <u>N/A</u> | \$ <u>N/A</u> | <u>N/A</u> |
| HIPAA/HITECH Costs <input type="checkbox"/> Applicable <input checked="" type="checkbox"/> Not Applicable | \$ <u>N/A</u> | \$ <u>N/A</u> | <u>N/A</u> |
| Internal Revenue Code Costs <input type="checkbox"/> Applicable <input checked="" type="checkbox"/> Not Applicable | \$ <u>N/A</u> | \$ <u>N/A</u> | <u>N/A</u> |

| LIABILITY COVERAGE PART | LIMITS OF LIABILITY | RETENTION | PRIOR OR PENDING DATE |
|---|--|---|--|
| Employment Practices Liability <input type="checkbox"/> Applicable <input checked="" type="checkbox"/> Not Applicable | \$ <u>N/A</u> for all Claims in the aggregate | \$ <u>N/A</u> per Employment Practices Claim | <u>N/A</u> for Employment Practices Claims |
| Third Party Liability Coverage <input type="checkbox"/> Applicable <input checked="" type="checkbox"/> Not Applicable | \$ <u>N/A</u> Third Party Claim Sub-limit of Liability | \$ <u>N/A</u> per Third Party Claim | <u>N/A</u> For Third Party Claims |
| Fiduciary Liability <input checked="" type="checkbox"/> Applicable <input type="checkbox"/> Not Applicable | \$ <u>1,000,000</u> for all Claims in the aggregate | \$ <u>25,000</u> per Claim | <u>01/01/08</u> for Fiduciary Claims |
| Settlement Program Coverage <input checked="" type="checkbox"/> Applicable <input type="checkbox"/> Not Applicable | \$ <u>100,000</u> Sub-Limit of Liability for Settlement Fees | | <u>01/01/08</u> for Settlement Program Coverage |
| HIPAA Coverage | | | |

| | | | | |
|--|---|---|--|--|
| <input checked="" type="checkbox"/> Applicable | <input type="checkbox"/> Not Applicable | \$100,000 HIPAA Sub-limit of Liability | | |
|--|---|---|--|--|

ITEM 6: NON-LIABILITY COVERAGE PART ELECTIONS:

PLEASE NOTE: ONLY THE COVERAGE DESIGNATED WITH AN "X" IN ITEMS 5 and 6 IS INCLUDED UNDER THIS POLICY. ANY COVERAGE OPTION NOT ELECTED WILL NOT FORM PART OF THIS POLICY.

| COVERAGE PART | LIMIT(S) OF INSURANCE | RETENTION |
|---|---|---|
| Crime <input checked="" type="checkbox"/> Applicable <input type="checkbox"/> Not Applicable | See Crime Coverage Part Dec. Page, Form No. <u>HC00H00900 0411</u> | See Crime Coverage Part Dec. Page, Form No. <u>HC00H00900 0411</u> |
| Kidnap and Ransom/ Extortion <input type="checkbox"/> Applicable <input checked="" type="checkbox"/> Not Applicable | See Kidnap and Ransom/ Extortion Coverage Part Dec. Page, Form No. <u>N/A</u> | See Kidnap and Ransom/ Extortion Coverage Part Dec. Page, Form No. <u>N/A</u> |

ITEM 7: EXTENDED REPORTING PERIOD:

PREMIUM*: 100% DURATION: 12 months

* Premium for the Extended Reporting Period elected shall be the indicated percentage of the sum of the annual premium specified for all **Liability Coverage Parts** plus the annualized amounts of any additional premiums charged during the Policy Period. The Extended Reporting Period is not available for the **Non-Liability Coverage Parts**.

ITEM 8: ENDORSEMENTS:

This Policy includes the following endorsements at issuance:

SEE FORM GU207 (SCHEDULE OF FORMS AND ENDORSEMENTS)

ITEM 9: ADDRESS FOR NOTICES TO INSURER:**(A) For Claims other than Kidnap and Ransom/Extortion:**

Via mail: The Hartford
Claims Department
277 Park Ave., 15h Floor
New York, NY 10172
Via email: HFPClaims@thehartford.com
via fax: (917) 464-6000

For all notices other than Claims:

Via mail: The Hartford
Product Services
277 Park Ave., 15th Floor
New York, NY 10172
via email: HFPEXpress@thehartford.com
via fax: (866) 586-4550

For Kidnap and Ransom/Extortion Claims see Kidnap and Ransom Coverage Part Declarations.

PART 4
AUDITED FINANCIAL STATEMENTS



*Report of Independent Auditors and
Consolidated Financial Statements with
Supplementary Information*

Eskaton and Subsidiaries

December 31, 2019 and 2018



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Report of Independent Auditors

To the Board of Directors
Eskaton and Subsidiaries

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Eskaton and Subsidiaries (the “Organization” or “Eskaton”), which comprise the consolidated balance sheets as of December 31, 2019 and 2018, and the related consolidated statements of operations and changes in net assets, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management’s Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor’s Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Eskaton and Subsidiaries as of December 31, 2019 and 2018, and the results of their operations and changes in net assets, and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of a Matter

As discussed in Note 2 to the consolidated financial statements, as of and for the year ended December 31, 2019, the Organization adopted Financial Accounting Standards Board Accounting Standards Update ("ASU") 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash*. The ASU has been applied retrospectively to all periods presented. Our opinion is not modified with respect to this matter.

Other Matters

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying consolidating schedules on pages 40 to 52 as of and for the year ended December 31, 2019, for Eskaton and Subsidiaries, Eskaton Properties, Inc., and Eskaton, presented as supplementary information, are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

The supplementary information – social responsibility on page 53 for the years ended December 31, 2019 and 2018, is presented for the purposes of additional analysis and is not a required part of the consolidated financial statements. Such information has not been subjected to the auditing procedures applied in the audits of the consolidated financial statements, and accordingly, we do not express an opinion or provide any assurance on it.



San Francisco, California
April 24, 2020

Consolidated Financial Statements

Eskaton and Subsidiaries
Consolidated Balance Sheets
December 31, 2019 and 2018
(in thousands)

| | <u>2019</u> | <u>2018</u> |
|--|-------------------|-------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 31,225 | \$ 30,115 |
| Assets limited as to use, required for current liabilities | 837 | 686 |
| Investments | 61,967 | 52,588 |
| Accounts receivable, net | 6,747 | 6,803 |
| Other receivables | 2,610 | 1,959 |
| Inventories | 247 | 193 |
| Funded pension obligation | 224 | - |
| Deposits and prepaid expenses | 1,380 | 1,040 |
| | <u>105,237</u> | <u>93,384</u> |
| Total current assets | | |
| Assets limited as to use, net of amount required for current liabilities | 12,511 | 12,021 |
| Investments | 1,546 | 1,609 |
| Property and equipment, net | 94,973 | 98,669 |
| Other assets: | | |
| Land available for sale | 1,830 | 1,830 |
| Due from liability insurer | 4,978 | 5,271 |
| Associate member/resident/patient deposits | 2,236 | 2,088 |
| Other | 4,765 | 1,366 |
| | <u>13,809</u> | <u>10,555</u> |
| Total assets | <u>\$ 228,076</u> | <u>\$ 216,238</u> |

Eskaton and Subsidiaries
Consolidated Balance Sheets (Continued)
December 31, 2019 and 2018
(in thousands)

| | <u>2019</u> | <u>2018</u> |
|---|-------------------|-------------------|
| LIABILITIES AND NET ASSETS | | |
| Current liabilities: | | |
| Current maturities of long-term debt | \$ 16,106 | \$ 4,903 |
| Current portion of deferred revenue from unamortized CCRC entrance fees | 2,798 | 2,260 |
| Deposits on unoccupied units | 544 | 237 |
| Accounts payable | 2,317 | 1,882 |
| Accrued liabilities: | | |
| Payroll and payroll taxes | 1,800 | 2,969 |
| Vacation | 2,362 | 2,192 |
| Current portion of self-insured workers' compensation | 2,341 | 2,275 |
| Self-insured employee health plan | 1,495 | 1,070 |
| Interest | 582 | 637 |
| Other | 889 | 1,099 |
| Total current liabilities | <u>31,234</u> | <u>19,524</u> |
| Other liabilities: | | |
| Self-insured workers' compensation, net of current portion | 11,528 | 12,959 |
| Interest rate swap agreements | 3,942 | 3,111 |
| Unfunded pension obligation | - | 995 |
| Professional liability | 9,148 | 2,899 |
| Associate member/resident/patient deposits | 2,236 | 2,088 |
| Other | 458 | 432 |
| | <u>27,312</u> | <u>22,484</u> |
| Long-term debt, net of current maturities | 113,014 | 129,130 |
| Refundable CCRC entrance fees | 2,055 | 3,411 |
| Deferred revenue from unamortized CCRC entrance fees, net of current portion | <u>4,965</u> | <u>3,906</u> |
| Total liabilities | <u>178,580</u> | <u>178,455</u> |
| Net assets: | | |
| Without donor restrictions | 47,710 | 36,065 |
| With donor restrictions | <u>1,786</u> | <u>1,718</u> |
| Total net assets | <u>49,496</u> | <u>37,783</u> |
| Total liabilities and net assets | <u>\$ 228,076</u> | <u>\$ 216,238</u> |

Eskaton and Subsidiaries
Consolidated Statements of Operations and Changes in Net Assets
Years Ended December 31, 2019 and 2018
(in thousands)

| | <u>2019</u> | <u>2018</u> |
|---|-----------------|-----------------|
| Net assets without donor restrictions: | | |
| Revenues, gains, and other support: | | |
| Net patient service revenue | \$ 47,818 | \$ 46,334 |
| Resident service revenue, including amortization of CCRC membership fees of \$2,777 in 2019 and \$2,122 in 2018 | 80,572 | 76,300 |
| Home based services | 4,034 | 7,088 |
| Other, net | <u>16,383</u> | <u>12,275</u> |
| Total revenues, gains, and other support | <u>148,807</u> | <u>141,997</u> |
| Expenses: | | |
| Salaries and wages | 71,357 | 65,138 |
| Employee benefits | 16,340 | 18,325 |
| Professional fees | 10,434 | 1,846 |
| Supplies | 6,643 | 6,295 |
| Purchased services | 10,336 | 9,690 |
| Ancillary costs | 3,956 | 3,838 |
| Utilities | 5,066 | 4,993 |
| Insurance and other | 8,540 | 8,028 |
| Depreciation | 9,826 | 10,006 |
| Interest and amortization | <u>5,829</u> | <u>5,953</u> |
| Total operating expenses | <u>148,327</u> | <u>134,112</u> |
| Income from operations | <u>480</u> | <u>7,885</u> |
| Nonoperating revenue (expenses): | | |
| Investment income (loss) | 11,173 | (3,088) |
| Interest rate swap activities | (1,206) | 285 |
| Other components of net periodic pension (cost) benefit | (941) | 272 |
| Other | <u>162</u> | <u>(434)</u> |
| Total nonoperating revenue, net | <u>9,188</u> | <u>(2,965)</u> |
| Excess of revenues, gains, and other support over expenses | <u>\$ 9,668</u> | <u>\$ 4,920</u> |

Eskaton and Subsidiaries
Consolidated Statements of Operations and Changes in Net Assets (Continued)
Years Ended December 31, 2019 and 2018
(in thousands)

| | <u>2019</u> | <u>2018</u> |
|---|-------------------------|-------------------------|
| Net assets without donor restrictions: | | |
| Excess of revenues, gains, and other support over expenses (page 6) | \$ 9,668 | \$ 4,920 |
| Pension related changes other than net periodic pension cost | <u>1,977</u> | <u>(2,466)</u> |
| Change in net assets without donor restrictions | 11,645 | 2,454 |
| Net assets without donor restrictions, beginning of year | <u>36,065</u> | <u>33,611</u> |
| Net assets without donor restrictions, end of year | <u><u>\$ 47,710</u></u> | <u><u>\$ 36,065</u></u> |
| Net assets with donor restrictions: | | |
| Contributions | \$ 56 | \$ 65 |
| Change in assets held in trust by others | (4) | (2) |
| Investment income (loss) | 233 | (160) |
| Net assets released from restriction used for operations | <u>(217)</u> | <u>(222)</u> |
| Change in net assets with donor restrictions | 68 | (319) |
| Net assets with donor restrictions, beginning of year | <u>1,718</u> | <u>2,037</u> |
| Net assets with donor restrictions, end of year | <u><u>\$ 1,786</u></u> | <u><u>\$ 1,718</u></u> |
| Change in net assets | \$ 11,713 | \$ 2,135 |
| Net assets, beginning of year | <u>37,783</u> | <u>35,648</u> |
| Net assets, end of year | <u><u>\$ 49,496</u></u> | <u><u>\$ 37,783</u></u> |

Eskaton and Subsidiaries
Consolidated Statements of Cash Flows
Years Ended December 31, 2019 and 2018
(in thousands)

| | <u>2019</u> | <u>2018</u> |
|---|-------------------|-------------------|
| Cash flows from operating activities: | | |
| Change in net assets | \$ 11,713 | \$ 2,135 |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: | | |
| Depreciation | 9,826 | 10,006 |
| Amortization of deferred financing costs and premium | (39) | (38) |
| Amortization of CCRC entrance fees | (2,777) | (2,122) |
| Net realized and unrealized (gains) losses on assets limited as to use | (542) | 297 |
| Net realized and unrealized (gains) losses on investments | (9,548) | 4,169 |
| Pension related changes other than net periodic pension cost | (1,977) | 2,466 |
| Change in fair value of interest rate swap agreements | 831 | (685) |
| CCRC resales of nonrefundable contracts | 1,193 | 468 |
| CCRC sales of nonrefundable contracts | 2,005 | 1,425 |
| CCRC sales of refundable contracts | 125 | 405 |
| Gain on disposal of property and equipment | (5) | (19) |
| Changes in operating assets and liabilities: | | |
| Change in receivables | (582) | 4 |
| Change in inventories | (54) | (9) |
| Change in deposits and prepaid expenses | (340) | (260) |
| Change in other assets | (254) | (4,194) |
| Change in accounts payable | 435 | 123 |
| Change in accrued liabilities | (1,964) | 5,234 |
| Change in unfunded pension obligation | 758 | (1,228) |
| Change in other liabilities | 6,423 | 1,003 |
| Net cash provided by operating activities | <u>15,227</u> | <u>19,180</u> |
| Cash flows from investing activities: | | |
| Purchases of assets limited as to use | (7,470) | (7,966) |
| Proceeds from sales of assets limited as to use | 7,412 | 7,618 |
| Purchases of investments | (32,056) | (26,866) |
| Proceeds from sales of investments | 32,288 | 27,473 |
| Expenditures for property and equipment | (6,130) | (7,345) |
| Proceeds from sale of property and equipment | 6 | 20 |
| Investment in InnovAge (PACE) | (3,000) | - |
| Net cash used in investing activities | <u>\$ (8,950)</u> | <u>\$ (7,066)</u> |

Eskaton and Subsidiaries
Consolidated Statements of Cash Flows (Continued)
Years Ended December 31, 2019 and 2018
(in thousands)

| | <u>2019</u> | <u>2018</u> |
|--|-------------------------|-------------------------|
| Cash flows from financing activities: | | |
| CCRC contracts refunded | \$ (559) | \$ (449) |
| Change in deposits on unoccupied units | 307 | 234 |
| Principal payments on long-term debt | <u>(4,874)</u> | <u>(4,676)</u> |
| Net cash used in financing activities | <u>(5,126)</u> | <u>(4,891)</u> |
| Net increase in cash, cash equivalents, and restricted cash | 1,151 | 7,223 |
| Cash, cash equivalents, and restricted cash, beginning of year | <u>32,183</u> | <u>24,960</u> |
| Cash, cash equivalents, and restricted cash, end of year | <u><u>\$ 33,334</u></u> | <u><u>\$ 32,183</u></u> |
| Supplemental disclosure: | | |
| Cash paid for interest | \$ 5,894 | \$ 5,927 |

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

NOTE 1 – ORGANIZATION AND PRINCIPLES OF CONSOLIDATION

The accompanying consolidated financial statements of Eskaton and Subsidiaries (the “Organization” or “Eskaton”) include the following:

Eskaton – Eskaton is a not-for-profit 501(c)(3) California corporation, which was formed in 1968. Eskaton's primary mission is to enhance the quality of life of seniors through innovative health, housing, and social services. Eskaton is the sole corporate member of Eskaton Properties, Inc. (“EPI”), Eskaton Village-Grass Valley (“EVGV”), Eskaton Village-Roseville (“EVR”), Eskaton Village-Placerville (“EVP”), Eskaton Lodge Granite Bay (“ELGB”), Eskaton FountainWood Lodge (“EFWL”), and Eskaton Foundation, and the sole stockholder of Livable Design (“LD”) and California Healthcare Consultants (“CHC”). Eskaton also operates nonmedical homecare services, adult day healthcare services and various community service programs.

EPI – EPI is a not-for-profit 501(c)(3) California corporation that operates skilled nursing care centers and retirement housing communities, home health services, a continuing care retirement community (“CCRC”), and a business services group which provides financial and managerial support to all Eskaton operations. EPI also manages and provides support services to retirement housing communities owned by third-parties and affordable housing communities that operate as single purpose not-for-profit 501(c)(3) California corporations.

EVGV – EVGV is a not-for-profit 501(c)(3) California corporation that operates a 137-apartment assisted living community in Grass Valley, California.

EVR – EVR is a not-for-profit 501(c)(3) California corporation that operates a 96-apartment assisted living community in Roseville, California.

EVP – EVP is a not-for-profit 501(c)(3) California corporation that operates a 64-apartment assisted living community in Placerville, California.

ELGB – ELGB is a not-for-profit 501(c)(3) California corporation that operates a 100-apartment assisted living community in Granite Bay, California.

EFWL – EFWL is a not-for-profit 501(c)(3) California corporation that operates a 91-apartment assisted living community in Orangevale, California.

Eskaton Foundation – Eskaton Foundation is a not-for-profit 501(c)(3) California corporation whose purpose is to raise funds for the benefit of Eskaton programs.

LD – LD, a C-corporation, is a taxable subsidiary of Eskaton, and owns a home in Roseville, California that is rented to the general public.

CHC – CHC, a C-corporation, is a taxable subsidiary of Eskaton that leases employees to communities owned by third-parties and managed by EPI.

All material intercompany accounts and transactions have been eliminated in consolidation.

EPI, EVGV, and EVR are members of the Eskaton Properties Incorporated Obligated Group (the “Obligated Group”) according to a Master Indenture of Trust dated July 1, 1999, and various Supplemental Master Indentures dated subsequent to July 1, 1999 (together, the “Master Indenture”).

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

On March 19, 2019, Eskaton invested \$3 million in a PACE partnership with InnovAge and Adventist Health. PACE is an alternative to nursing homes, designed to keep seniors living in their own homes and communities for as long as safely possible. Participants are primarily dually eligible for both Medicare and Medicaid. Eskaton's investment represents a minority interest in the PACE partnership, which is accounted for under the cost basis.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Cash and cash equivalents – Cash and cash equivalents include cash in banks and short-term money market accounts. The carrying amounts at face value approximate fair value because of the short maturity of these instruments.

Investments – Investments in equity securities with readily determinable fair values, and all investments in debt securities, are reported at fair value. Management has elected to carry alternative investments under the fair value option. Investment income or loss (including realized and unrealized gains and losses on investments, interest, and dividends) is included in the excess of revenues, gains, and other support over expenses.

Assets limited as to use – Assets limited as to use include assets held by trustees or lenders under bond indenture and HUD regulatory agreements, and assets restricted by donors for financial assistance to residents of Eskaton communities. Assets limited as to use are reported at fair value. Amounts required to satisfy obligations classified as current liabilities are reported in current assets in the consolidated balance sheets.

Property and equipment – Property and equipment are stated at cost. The cost of property and equipment purchased in excess of \$2,000 is capitalized. Interest capitalized (net of investment income from bond proceeds) in connection with the construction of plant and equipment is recorded as part of the cost of the constructed asset to which it relates and is amortized over the asset's useful life. Depreciation is computed using the straight-line method based on estimated useful lives of property and equipment as follows:

| | |
|----------------------------|----------------|
| Land improvements | 10 to 20 years |
| Buildings and improvements | 15 to 40 years |
| Equipment | 3 to 20 years |

Gifts of long-lived assets such as land, buildings, or equipment are reported as support without donor restrictions, and are excluded from the excess of revenues, gains, and other support over expenses, unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as support with donor restrictions. Expirations of donor restrictions are reported as net assets released from restriction when the donated or acquired long-lived assets are placed in service, absent explicit donor stipulations about how long those long-lived assets must be maintained.

Impairment of long-lived assets and long-lived assets to be disposed of – Long-lived assets and certain identifiable intangibles are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets.

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. As of December 31, 2019 and 2018, land available for sale was recorded in the consolidated balance sheets at fair value in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 820, *Fair Value Measurement*. The fair value estimate was performed by a third-party specialist using unobservable inputs that are supported by little or no market activity and were therefore classified within Level 3 of the valuation hierarchy.

Land available for sale – Eskaton entered into a purchase and sale agreement effective July 28, 2017 that granted a potential buyer the exclusive option to purchase a parcel of undeveloped land that is approximately 12 acres in Lincoln, California for \$5,600,000. The feasibility period concluded February 28, 2018, and the agreement included optional extensions that were exercised by the prospective buyer through March 2020, upon which time the purchase option was not renewed. The land is carried at an appraised value of \$1,830,000.

Self-insured employee health and workers' compensation – The provisions for estimated self-insured employee health and workers' compensation include estimates of the ultimate costs for both reported claims and claims incurred but not reported.

Derivative instruments – Eskaton has entered into a swap agreement to manage interest rate risk on its 2006 Bonds. Swaps are contracts to exchange, for a period of time, the investment performance of one underlying instrument for the investment performance of another instrument without exchanging the instruments themselves. Eskaton entered into this agreement to mitigate cash flow and fair value risks related to changes in interest rates.

Eskaton records in its consolidated balance sheets the estimated fair value of swaps at the balance sheet date. Because the derivative has not been designated as a hedge for accounting purposes, changes in the fair value of the swap are included in nonoperating revenue (expenses) in the consolidated statements of operations and changes in net assets.

Deferred financing costs – Deferred financing costs are amortized over the period the obligation is expected to be outstanding or the life of bank direct placement agreements associated with variable rate demand bonds, whichever is shorter. Amortization is calculated using the straight-line method, which is not materially different from using the effective interest method. Deferred financing costs are included as a direct reduction of long-term debt. Amortization of deferred financing costs is included as a component of interest and amortization expense in the accompanying consolidated statements of operations and changes in net assets.

Net asset classifications – Net assets and changes therein are classified and reported as follows:

Without donor restrictions – Net assets available for use in general operations and not subject to donor restrictions.

With donor restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires; that is, when the stipulated time has elapsed, when the stated purpose for which the resource was restricted has been fulfilled, or both.

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

Endowments – Endowments are contributions whose use by Eskaton has been restricted by donors to be maintained by Eskaton in perpetuity. The Board of Directors has interpreted California’s enacted Uniform Prudent Management of Institutional Funds Act (“UPMIFA”) as requiring the preservation of the fair value of the original gift as of the gift date of endowments, absent explicit donor stipulations to the contrary. As a result of this interpretation, Eskaton classifies as net assets with donor restrictions (a) the original value of gifts donated, (b) the original value of subsequent gifts, and (c) accumulations to the endowment fund made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. Generally, the donors of these assets permit Eskaton to use all or part of the investment return on these assets and to appropriate for distribution each year 5 percent of its endowment fund’s prior year average fair value. Unrealized gains and investment income allocated to the endowment fund are classified as net assets with donor restrictions, as supported by the associated agreements, until those amounts are appropriated for expenditure by Eskaton in a manner consistent with the standard of prudence prescribed by UPMIFA. In the absence of donor stipulations or law to the contrary, losses on the investments of a donor-restricted endowment fund shall reduce net assets with donor restrictions to the extent that donor-imposed restrictions on net appreciation of the fund have not been met before a loss occurs. Any remaining loss shall reduce net assets without donor restrictions.

Net patient service revenue and home based services revenue – Net patient services are performed in skilled nursing and home health in exchange for a contractual agreed-upon amount or rate. The transaction price for these services is based on standard charges for goods and services provided, reduced by contractual adjustments provided to third parties. Eskaton determines its estimates for contractual adjustments based on contractual agreements and historical experience. Routine services are treated as a single performance obligation satisfied over time as services are rendered. As such, patient care services represent a bundle of services that are not capable of being distinct. Additionally, there may be ancillary services which are not included in the daily rates for routine services. Ancillary services are treated as separate performance obligations satisfied at a point in time, if and when those services are rendered. Revenue is recognized in the month in which the performance obligations are satisfied. Performance obligations satisfied over time for net patient service revenue are recognized based on actual charges incurred. This method provides a faithful depiction of the transfer of services over the term of the performance obligation based on the inputs needed to satisfy the obligation.

The following represents net patient service revenue and home based services revenue disaggregated by payor source for the years ended December 31, as this best depicts how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors:

| | Year Ended December 31, 2019 | | | | |
|-----------------------------|------------------------------|--------------------|-----------------|------------------|------------------|
| | Private Pay | Other Insurance | Medicare | Medi-Cal | Total |
| Net patient service revenue | \$ 1,950 | \$ 19,690 | \$ 4,076 | \$ 22,102 | \$ 47,818 |
| Home based services revenue | 821 | 1,875 | 941 | 397 | 4,034 |
| | <u>\$ 2,771</u> | <u>\$ 21,565</u> | <u>\$ 5,017</u> | <u>\$ 22,499</u> | <u>\$ 51,852</u> |

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

| | Year Ended December 31, 2018 | | | | |
|-----------------------------|------------------------------|--------------------|-----------------|------------------|------------------|
| | Private Pay | Other Insurance | Medicare | Medi-Cal | Total |
| Net patient service revenue | \$ 2,051 | \$ 17,648 | \$ 4,309 | \$ 22,326 | \$ 46,334 |
| Home based services revenue | 3,240 | 764 | 2,641 | 443 | 7,088 |
| | <u>\$ 5,291</u> | <u>\$ 18,411</u> | <u>\$ 6,950</u> | <u>\$ 22,769</u> | <u>\$ 53,422</u> |

Resident service revenue – Eskaton provides senior living services to residents for a stated monthly fee. Eskaton recognizes revenue for housing services under independent living, assisted living and memory care residency agreements in accordance with the provisions of ASC 606, *Revenue from Contracts with Customers* ("ASC 606"). Eskaton has determined that the senior living services included under the daily or monthly fee have the same timing and pattern of transfer and are a series of distinct services that are considered one performance obligation which is satisfied over time. In conjunction with its resident services, Eskaton sells CCRC memberships. Revenue associated with these memberships is recognized over the estimated remaining life of the resident.

The following represents resident service revenue disaggregated by service line for the years ended December 31, as this best depicts how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors:

| | Year Ended December 31, 2019 | | | | |
|--------------------------|------------------------------|-----------------|-----------------------|------------------|------------------|
| | Assisted Living | Memory Care | Independent Living | CCRC | Total |
| Resident service revenue | <u>\$ 28,838</u> | <u>\$ 8,663</u> | <u>\$ 9,033</u> | <u>\$ 34,038</u> | <u>\$ 80,572</u> |

| | Year Ended December 31, 2018 | | | | |
|--------------------------|------------------------------|-----------------|-----------------------|------------------|------------------|
| | Assisted Living | Memory Care | Independent Living | CCRC | Total |
| Resident service revenue | <u>\$ 27,316</u> | <u>\$ 8,431</u> | <u>\$ 8,734</u> | <u>\$ 31,819</u> | <u>\$ 76,300</u> |

Other revenue – Other revenue is derived from management agreements and other ancillary revenues. Eskaton manages certain communities under contracts which provide periodic management fee payments to the Organization. Management fees are generally determined by an agreed upon percentage of gross revenues (as defined in the management agreement). Certain management contracts also provide for an annual incentive fee to be paid to Eskaton upon achievement of certain metrics identified in the contract. There were no incentive fee amounts recorded for the years ending December 31, 2019 or 2018. Eskaton recognizes revenue for community management services in accordance with the provisions of ASC 606. Although there are various management and operational activities performed by Eskaton under the contracts, the Company has determined that all community operations management activities are a single performance obligation, which is satisfied over time as the services are rendered.

Donated services and materials – A number of volunteers donate significant amounts of time to advance Eskaton's program objectives. No amounts are reported in the accompanying consolidated financial statements for donated services since no objective basis is available to measure the value of such services.

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

Eskaton records the donation of materials when an objective basis is available to measure the value of those donations and when the materials would be purchased if they were not donated. These amounts are recorded as contribution revenues and as expenses.

Excess of revenues, gains, and other support over expenses – The consolidated statements of operations and changes in net assets include excess of revenues, gains, and other support over expenses. Changes in net assets without donor restrictions, which are excluded from excess of revenues, gains, and other support over expenses, include pension related changes other than net periodic pension cost.

Advertising – Advertising costs are expensed as incurred and included in purchased services expense in the accompanying consolidated statements of operations and changes in net assets. Advertising expense was approximately \$1,097,000 and \$1,066,000 for the years ended December 31, 2019 and 2018, respectively.

Income taxes – Eskaton, EPI, EVGV, EVR, EVP, ELGB, EFWL, and Eskaton Foundation are exempt from income taxes under Section 501(a) of the Internal Revenue Code as organizations described in Section 501(c)(3) and applicable state regulations, except for federal and state tax on income resulting from unrelated business income. LD and CHC are taxable entities; however, income taxes for these entities are not significant to the consolidated financial statements.

FASB ASC Topic 740, *Income Taxes*, prescribes a recognition threshold and measurement attribute for financial statement disclosure of tax positions taken or expected to be taken on a tax return. Recognition of a tax position is determined when it is more likely than not that a tax position will be sustained on examination by the taxing authorities, including resolution of any related appeals or litigation processes. A tax position that meets the more likely than not recognition threshold is measured at the largest amount of benefit that is greater than 50% likely of being realized upon ultimate settlement with a taxing authority. Eskaton recognizes interest and penalties related to income tax matters in operating expenses. As of December 31, 2019 and 2018, there were no such uncertain tax positions.

Use of management's estimates – The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Accounting estimates include fair value measurements of investments, contractual and uncollectible accounts receivable, useful lives of fixed assets, deferred revenue from unamortized CCRC membership fees, future service benefit obligations, self-insured workers' compensation, self-insured employee health costs, interest rate swap liability, unfunded pension obligation, and professional liability.

Fair value measurements – FASB ASC Topic 820, *Fair Value Measurements and Disclosures*, prescribes fair value measurements and disclosures for financial and nonfinancial assets and liabilities that are recognized or disclosed at fair value in the consolidated financial statements. FASB ASC Topic 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. FASB ASC Topic 820 also establishes a framework for measuring fair value and expands disclosures about fair value measurements.

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

The carrying amounts reported in the consolidated balance sheets for cash and cash equivalents, accounts receivable, other receivables, deposits and prepaid expenses, other assets, and accrued liabilities approximate fair value. The fair values of assets limited as to use and investments are disclosed in Note 4. The fair values of derivative instruments are disclosed in Note 5.

Recent accounting pronouncements – In January 2016, the FASB issued Accounting Standards Update (“ASU”) No. 2016-01, *Recognition and Measurement of Financial Assets and Financial Liabilities, Financial Instruments – Overall (Subtopic 825-10)* (“ASU 2016-01”), which enhances the reporting model for financial instruments to provide users of financial statements with more decision-useful information. The update addresses certain aspects of recognition, measurement, presentation, and disclosure of financial instruments, including requiring equity investments (other than those under the equity method) to be measured at each reporting at fair value through excess of revenues over expenses with an exception allowed for equity investments that do not have readily determinable fair value, thereby eliminating the other-than-trading equity security designation. ASU 2016-01 is effective for the Organization for the fiscal year ending December 31, 2019. Eskaton adopted this standard as of January 1, 2019, and the adoption did not have a material impact on the consolidated financial statements.

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)* (“ASU 2016-02”), which increases transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements in the financial statements of lessees. The amendments in this update are effective for fiscal years beginning after December 15, 2018, with early adoption permitted. ASU 2016-02 is effective for the Organization for the fiscal year ending December 31, 2019. Eskaton adopted the new lease standard as of January 1, 2019, and the adoption did not have a material impact on the consolidated financial statements.

In August 2016, the FASB issued ASU No. 2016-15, *Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments* (“ASU 2016-15”), which provides guidance on eight specific cash flow issues, including: debt repayment or debt extinguishment costs, settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing, contingent consideration payments made after a business combination, proceeds from the settlement of insurance claims, proceeds from the settlement of corporate-owned life insurance policies, distributions received from equity method investees, beneficial interests in securitization transactions, and separately identifiable cash flows and application of the predominance principle. The amendments in this update are effective for fiscal years beginning after December 15, 2018, with early adoption permitted. The adoption is effective for the Organization for the fiscal year ending December 31, 2019. Eskaton adopted this standard as of January 1, 2019, and the adoption did not have a material impact on the consolidated financial statements.

In November 2016, the FASB issued ASU No. 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash* (“ASU 2016-18”), which requires the statement of cash flows to explain the change during the period in total cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. The amendments in this update are effective for fiscal years beginning after December 15, 2018, with early adoption permitted. The adoption is effective for the Organization for the fiscal year ending December 31, 2019. The Organization adopted ASU 2016-18 for the fiscal year ended December 31, 2019 and has adjusted the presentation of these consolidated financial statements accordingly, including changes to the presentation of the consolidated statement of cash flows for the fiscal year ending December 31, 2018.

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

The following table provides a reconciliation of cash, cash equivalents, and restricted cash balances reported within the consolidated balance sheets that sum to the total of the same such amounts shown in the consolidated statements of cash flows:

| | <u>2019</u> | <u>2018</u> |
|--|------------------|------------------|
| Cash and cash equivalents | \$ 31,225 | \$ 30,115 |
| Restricted cash included in assets limited as to use | <u>2,109</u> | <u>2,068</u> |
| Total cash, cash equivalents, and restricted cash balances | <u>\$ 33,334</u> | <u>\$ 32,183</u> |

Amounts included in restricted cash represent funds required to be set aside by lenders. Such deposits include mortgage insurance premiums, property taxes, and property insurance escrow accounts, as well as other balances required to be held for restrictive covenants, including the requirement to maintain certain deposits with the lender. Certain lenders also hold reserve accounts for capital replacement reserves and residual receipts. All such escrow accounts, reserve accounts, and other amounts reflected as restricted cash are included in assets limited as to use.

In March 2017, the FASB issued ASU No. 2017-07, *Compensation – Retirement Benefits (Topic 715)* (“ASU 2017-07”), to improve the presentation of net periodic pension cost and net periodic postretirement benefit cost. The update requires an employer to report the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period. The other components of net benefit costs are required to be presented in the statement of operations separately from the service cost component and outside a subtotal of income from operations, if one is presented. This update also allows only the service cost component to be eligible for capitalization. This update is effective for public business entities for annual periods beginning after December 15, 2017, including interim periods within those annual periods. For all other entities, the update is effective for annual periods beginning after December 15, 2018, and interim periods within annual periods beginning after December 15, 2018, with early adoption permitted. The adoption is effective for the Organization for the fiscal year ending December 31, 2019. Eskaton adopted this standard for the year ended December 31, 2019, including changes to the statement of operations and changes in net assets for the year ended December 31, 2018. The adoption of the standard caused \$941 and \$(272) of net periodic pension (cost) benefit not related to the service cost component to be reclassified from employee benefits expense to nonoperating revenue (expenses), for the years ended December 31, 2019 and 2018, respectively.

In June 2018, the FASB issued ASU No. 2018-08, *Not-for-Profit Entities: Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 958)* (“ASU 2018-08”), to clarify and improve the scope and the accounting guidance for contributions received and made. The amendments should assist entities in evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) within the scope of Topic 968, *Not-for-Profit Entities*, or as exchange (reciprocal) transactions subject to other guidance, and also in determining whether a contribution is conditional. The adoption is effective for the Organization for the fiscal year ending December 31, 2019. Eskaton adopted this standard as of January 1, 2019, and the adoption did not have a material impact on the consolidated financial statements.

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

In August 2018, the FASB issued ASU No. 2018-13, *Fair Value Measurement – Disclosure Framework – Changes to the Disclosure Requirements for Fair Value Measurement (Topic 820)* (“ASU 2018-13”), to improve the effectiveness of disclosures in the notes to financial statements by facilitating clear communication of the information required by generally accepted accounting principles that is most important to users of financial statements through the removal, modification, and addition of disclosure requirements. The adoption is effective for the Organization for the fiscal year ending December 31, 2020. Management is currently evaluating the impact of ASU 2018-13 on the consolidated financial statements.

In August 2018, the FASB issued ASU No. 2018-14, *Compensation – Retirement Benefits – Disclosure Framework – Changes to the Disclosure Framework for Defined Benefit Plans (Topic 715-20)* (“ASU 2018-14”), to improve the effectiveness of disclosures in the notes to financial statements by facilitating clear communication of the information required by generally accepted accounting principles that is most important to users of financial statements through the removal, clarification, and addition of disclosure requirements. The adoption is effective for the Organization for the fiscal year ending December 31, 2022. Management is currently evaluating the impact of ASU 2018-14 on the consolidated financial statements.

Reclassifications – Certain reclassifications have been made to the 2018 financial statements to conform to the 2019 presentation. These reclassifications had no material effect on the reported results of operations.

NOTE 3 – THIRD-PARTY PAYORS

Eskaton has agreements with third-party payors that provide for payments to Eskaton at amounts different from its established rates. A summary of the payment arrangements with major third-party payors follows:

Medicare – Skilled nursing services and home health visits provided to Medicare program beneficiaries are reimbursed under the Prospective Payment System (“PPS”). Eskaton is reimbursed under the PPS system for skilled nursing services on a per diem rate depending on each patient category, which is determined by the Patient Driven Payment Model (“PDPM”) system, beginning October 1, 2019. Eskaton is reimbursed under the PPS system for home health visits on a per 60-day case rate depending on each patient category, which is determined by the Home Health Resource Groups (“HHRG”) system.

Medi-Cal – Skilled nursing services and home health visits rendered to Medi-Cal program beneficiaries are reimbursed under prospectively determined per diem or per visit rates.

Other – Eskaton has entered into payment agreements with certain commercial insurance carriers, health maintenance organizations, and preferred provider organizations. The basis for payment to Eskaton under these agreements includes prospectively determined daily rates and discounts from established charges.

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

NOTE 4 – ASSETS LIMITED AS TO USE AND INVESTMENTS

Assets limited as to use – The composition of assets limited as to use, stated at fair value, as of December 31 is set forth in the following table (in thousands):

| | <u>2019</u> | <u>2018</u> |
|--|------------------|------------------|
| Required under bond indenture and HUD regulatory agreements for escrow, principal, interest, reserves, and insurance, held by trustee: | | |
| Cash and short-term investments | \$ 2,086 | \$ 2,036 |
| U.S. Treasury notes, government securities, and other corporate debt securities | 8,302 | 8,209 |
| | <u>10,388</u> | <u>10,245</u> |
| Resident assistance and program funds with donor restrictions: | | |
| Cash and short-term investments | 23 | 32 |
| Equity securities | 347 | 761 |
| Mutual funds | 2,590 | 1,669 |
| | <u>2,960</u> | <u>2,462</u> |
| | 13,348 | 12,707 |
| Less current portion | <u>837</u> | <u>686</u> |
| | <u>\$ 12,511</u> | <u>\$ 12,021</u> |

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

Investments – Investments, at fair value, as of December 31 include the following (in thousands):

| | 2019 | 2018 |
|--|-----------------|-----------------|
| Corporate reserves for capital replacement, liquidity, and growth: | | |
| Cash and short-term investments | \$ 813 | \$ 1,243 |
| U.S. Treasury notes, government securities, and other corporate debt securities | 8,474 | 2,934 |
| Equity securities | 16,220 | 19,383 |
| Mutual funds | 35,698 | 26,284 |
| Alternative investments | 762 | 2,744 |
| | <u>61,967</u> | <u>52,588</u> |
| Corporate reserves for resident assistance and charitable gift annuities: | | |
| Cash and short-term investments | - | 76 |
| U.S. Treasury notes, government securities, and other corporate debt securities | 184 | 189 |
| Equity securities | 231 | 477 |
| Mutual funds | 1,131 | 867 |
| | <u>1,546</u> | <u>1,609</u> |
| | 63,513 | 54,197 |
| Less current portion | <u>61,967</u> | <u>52,588</u> |
| | <u>\$ 1,546</u> | <u>\$ 1,609</u> |

FASB ASC Topic 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

Level 1 – Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that Eskaton has the ability to access at the measurement date.

Level 2 – Inputs are other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 – Inputs are unobservable inputs for the asset or liability.

The level in the fair value hierarchy within which a fair value measurement falls is based on the lowest level input that is significant to the fair value measurement, in its entirety.

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

The fair values of the financial instruments as of December 31, 2019 and 2018 represent management's best estimates of the amounts that would be received to sell those assets or that would be paid to transfer those liabilities in an orderly transaction between market participants at that date. Those fair value measurements maximize the use of observable inputs. However, in situations where there is little, if any, market activity for the asset or liability at the measurement date, the fair value measurement reflects management's own judgments about the assumptions that market participants would use in pricing the asset or liability. Those judgments are developed by management based on the best information available in the circumstances.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments:

Cash and cash equivalents – The carrying amounts at face value approximate fair value because of the short maturity of these instruments.

Marketable investment securities – Certificates of deposit, money market funds, common stock, mutual funds, U.S. government securities, U.S. government bonds, and corporate bonds are measured using quoted market prices at the reporting date multiplied by the quantity held.

Alternative investment securities – Management has elected to carry alternative investments at fair value under the fair value option. The fair value of alternative investments has been determined using net asset value (“NAV”) as a practical expedient.

Investments by level as of December 31 are as follows (in thousands):

| | December 31, 2019 | Fair value measurements at reporting date using | | |
|--|----------------------|---|---|---|
| | | Quoted prices in active markets for identical assets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |
| Investments (including assets limited as to use): | | | | |
| Cash and cash equivalents | \$ 2,266 | \$ 2,266 | \$ - | \$ - |
| Certificates of deposit | 45 | - | 45 | - |
| Money market funds | 608 | 608 | - | - |
| Common stocks | 16,798 | 16,798 | - | - |
| Mutual funds | 39,419 | 39,419 | - | - |
| U.S. Government securities | 4,753 | 4,753 | - | - |
| U.S. Government bonds | 8,229 | 8,229 | - | - |
| Corporate bonds | 3,981 | 3,981 | - | - |
| Total assets in the fair value hierarchy | 76,099 | \$ 76,054 | \$ 45 | \$ - |
| Investments measured at NAV | | | | |
| Alternative investments | 762 | | | |
| Total investments, at fair value | \$ 76,861 | | | |

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

| | December 31, 2018 | Fair value measurements at reporting date using | | |
|---|----------------------|---|---|---|
| | | Quoted prices in active markets for identical assets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |
| Investments (including assets limited as to use): | | | | |
| Cash and cash equivalents | \$ 2,840 | \$ 2,840 | \$ - | \$ - |
| Certificates of deposit | 52 | - | 52 | - |
| Money market funds | 495 | 495 | - | - |
| Common stocks | 20,621 | 20,621 | - | - |
| Mutual funds | 28,820 | 28,820 | - | - |
| U.S. Government securities | 4,451 | 4,451 | - | - |
| U.S. Government bonds | 3,296 | 3,296 | - | - |
| Corporate bonds | 3,585 | 3,585 | - | - |
| Total assets in the fair value hierarchy | 64,160 | \$ 64,108 | \$ 52 | \$ - |
| Investments measured at NAV | | | | |
| Alternative investments | 2,744 | | | |
| Total investments, at fair value | \$ 66,904 | | | |

Eskaton invests as a limited partner in hedge funds. Investments in hedge funds have the potential to become illiquid under stressed market conditions and, in certain circumstances investors may be subject to redemption restrictions which can impede the timely return of capital. These partnerships are valued using their respective NAV, and are audited annually. The most significant input into the NAV of such an entity is the fair value of its investment holdings. These holdings are valued on a monthly basis by each fund's independent administrator and for certain illiquid investments where no market exists, the General Partner may provide pricing input. The management assumptions are based upon the nature of the investment and the underlying business. The valuation techniques vary based upon investment type, but are predominantly derived from observed market prices.

Eskaton management meets at least quarterly with its investment advisor to review the strategy and the ongoing performance of all investments, including analyzing changes in fair value measurements from period to period. Eskaton further corroborates third-party information used in the fair value measurement by obtaining audited financial statements of its hedge funds.

The following table presents Eskaton's alternative investments measured at estimated fair value as of December 31, (in thousands):

| Description | Balance as of December 31, 2019 | Unfunded commitments | Redemption frequency | Redemption notice period |
|-------------|---------------------------------------|-------------------------|-------------------------|-----------------------------|
| Hedge funds | \$ 762 | \$ - | Monthly | 45 days |

Eskaton and Subsidiaries

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| Description | Balance as of December 31, 2018 | Unfunded commitments | Redemption frequency | Redemption notice period |
|-------------|---------------------------------------|-------------------------|-------------------------|-----------------------------|
| Hedge funds | \$ 2,744 | \$ - | Monthly | 45 days |

Hedge funds were established for the purpose of achieving consistent, absolute returns in all market environments. These hedge funds are single manager but employ multiple trading teams each specializing in a specific strategy. These strategies include, but are not limited to, fundamental long/short equity, global macro, and credit and statistical arbitrage.

Investment income, expenses, and gains (losses) for assets limited as to use, cash equivalents, and investments are comprised of the following for the years ended December 31 (in thousands):

| Year Ended December 31, 2019 | | | |
|--|--------------------|--------------|------------|
| | Obligated Group | Nonobligated | Total |
| Investment income: | | | |
| Interest and dividend income | \$ 1,594 | \$ 87 | \$ 1,681 |
| Realized gains on sales of securities | 4,030 | 218 | 4,248 |
| Unrealized gains on trading securities and alternative investments | 5,400 | 442 | 5,842 |
| | 11,024 | 747 | 11,771 |
| Less investment expenses | 358 | 7 | 365 |
| Total investment income | 10,666 | 740 | 11,406 |
| Less investment income with donor restrictions | - | 233 | 233 |
| Investment income without donor restrictions | \$ 10,666 | \$ 507 | \$ 11,173 |
| Year Ended December 31, 2018 | | | |
| | Obligated Group | Nonobligated | Total |
| Investment income: | | | |
| Interest and dividend income | \$ 1,516 | \$ 77 | \$ 1,593 |
| Realized gains on sales of securities | 2,346 | 171 | 2,517 |
| Unrealized losses on trading securities and alternative investments | (6,501) | (482) | (6,983) |
| | (2,639) | (234) | (2,873) |
| Less investment expenses | 353 | 11 | 364 |
| Total investment loss | (2,992) | (245) | (3,237) |
| Less investment loss with donor restrictions | - | (160) | (160) |
| Less intercompany interest income | 11 | - | 11 |
| Investment loss without donor restrictions | \$ (3,003) | \$ (85) | \$ (3,088) |

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

NOTE 5 – DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

Eskaton has interest rate swap derivative instruments (“swaps”) to manage its exposure on its debt instruments. By using derivative instruments, Eskaton exposes itself to credit risk and termination risk.

Credit risk exists because Eskaton is dependent upon the interest rate swap counterparty to meet its obligations under the agreement. This risk is measured by the cost associated with replacing the agreement, not by the notional amount of the agreement. At inception, the swap's replacement cost, or fair market value, is close to zero. If interest rates change such that the fair market value of the swap is positive, Eskaton's exposure to the swap counterparty increases as the cost of replacing the agreement increases. If the fair market value decreases, Eskaton's exposure to the swap counterparty decreases. Eskaton minimizes the credit risk in derivative instruments by entering into transactions with high quality counterparties whose credit rating is higher than A2/A.

Termination risk is the risk that a swap will be terminated by the swap counterparty before maturity and Eskaton, due to adverse market conditions, will be forced to make a cash termination payment to the counterparty. The termination risk associated with swaps is managed by establishing and monitoring parameters that limit the market value sensitivity Eskaton is willing to accept. Termination risk is also mitigated by allowing only Eskaton to have voluntary termination rights and allowing the swap counterparty to terminate only under specific ratings downgrade triggers of Eskaton.

The estimated fair values of derivative instruments have been determined using Level 2 inputs including available market information and valuation methodologies. As of December 31, 2019 and 2018, the fair values of these derivatives were recorded in the consolidated balance sheets at net liabilities of \$3.9 million and \$3.1 million, respectively. The credit risk assumption, as required under FASB ASC Topic 820, reduced Eskaton's interest rate swap liability by \$0.2 million and \$0.2 million in 2019 and 2018, respectively.

Interest rate swap agreement for variable-rate debt – Eskaton has issued variable-rate debt to refinance various debt issuances and finance capital improvements. The variable-rate debt obligations expose Eskaton to variability in interest payments due to changes in interest rates. Management believes it is prudent to limit the variability of a portion of its interest payments. To meet this objective, management entered into a swap agreement to manage fluctuations in cash flows resulting from interest rate risk. This swap effectively changed the variable-rate cash flow exposure on the Series 2006 Bonds to fixed-rate cash flows. Under the terms of the swap, Eskaton makes fixed interest rate payments and receives variable interest rate payments, thereby creating the equivalent of fixed-rate debt. As of December 31, 2019 and 2018, Eskaton was party to a swap agreement with an aggregate notional principal amount of \$17.5 million and \$18.0 million, respectively.

Interest rate swap activities – Interest rate swap activities included in nonoperating revenue (expenses) for the years ended December 31 consist of the following (in thousands):

| | <u>2019</u> | <u>2018</u> |
|---|-------------------|---------------|
| Net unrealized (loss) gain on interest rate swap agreements | \$ (831) | \$ 685 |
| Net payments on interest rate swap agreements | <u>(375)</u> | <u>(400)</u> |
| Total interest rate swap activities | <u>\$ (1,206)</u> | <u>\$ 285</u> |

Eskaton and Subsidiaries
Notes to Consolidated Financial Statements

NOTE 6 – PROPERTY AND EQUIPMENT

Property and equipment as of December 31 consists of the following (in thousands):

| | <u>2019</u> | <u>2018</u> |
|-----------------------------|-------------------------|-------------------------|
| Land | \$ 16,128 | \$ 16,080 |
| Land improvements | 21,227 | 20,821 |
| Buildings and improvements | 197,652 | 195,303 |
| Equipment | <u>37,216</u> | <u>35,408</u> |
| | 272,223 | 267,612 |
| Accumulated depreciation | <u>(180,161)</u> | <u>(170,394)</u> |
| | 92,062 | 97,218 |
| Construction in progress | <u>2,911</u> | <u>1,451</u> |
| Property and equipment, net | <u><u>\$ 94,973</u></u> | <u><u>\$ 98,669</u></u> |

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

NOTE 7 – LONG-TERM DEBT

Long-term debt as of December 31 consists of the following (in thousands):

| | <u>2019</u> | <u>2018</u> |
|--|-------------------|-------------------|
| Obligated group: | | |
| Series 2013 Tax-Exempt Fixed-Rate Revenue Bonds (Series 2013 Bonds) due 2035, principal due in annual installments and fixed interest of 2.00% to 5.00% due semi-annually; secured by deeds of trust. | \$ 42,740 | \$ 44,105 |
| Series 2012 Tax-Exempt Fixed-Rate Revenue Bonds (Series 2012 Bonds) due 2034, principal due in annual installments and fixed interest of 2.00% to 5.25% due semi-annually; secured by deeds of trust. | 30,455 | 31,665 |
| Series 2008A Tax-Exempt Variable-Rate Demand Revenue Refunding Bonds (Series 2008A Bonds) due 2020, principal due in annual installments and variable interest due monthly (3.24% and 3.81% at December 31, 2019 and 2018, respectively); held under a bank direct placement agreement; secured by deeds of trust. | 12,125 | 13,075 |
| Series 2006 Tax-Exempt Variable-Rate Demand Revenue Bonds (Series 2006 Bonds) due 2037, principal due in annual installments and variable interest due monthly (2.35% and 2.78% at December 31, 2019 and 2018, respectively); held under a bank direct placement agreement; secured by deeds of trust. | 16,040 | 16,595 |
| Other notes, due through 2021 | 2,127 | 2,229 |
| Nonobligated: | | |
| Note payable to ORIX Real Estate Capital, LLC due 2047, principal and interest of 2.45% due in monthly installments of \$32; insured by U.S. Department of Housing and Urban Development under Section 232, pursuant to Section 223(f); secured by deed of trust. | 7,722 | 7,913 |
| Note payable to ORIX Real Estate Capital, LLC due 2050, principal and interest of 3.07% due in monthly installments of \$53; insured by U.S. Department of Housing and Urban Development under Section 232, pursuant to Section 223(f); secured by deed of trust. | 12,626 | 12,892 |
| Other notes, due through 2023 | 4,029 | 4,264 |
| | 127,864 | 132,738 |
| Unamortized premiums | 3,406 | 3,624 |
| Unamortized deferred financing costs | (2,150) | (2,329) |
| | 129,120 | 134,033 |
| Less current maturities, net of premiums and deferred financing costs of \$49 in 2019 and \$38 in 2018 | 16,106 | 4,903 |
| | <u>\$ 113,014</u> | <u>\$ 129,130</u> |

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

Maturities (as calculated based on the following paragraph) of long-term debt are as follows (in thousands):

Year Ending December 31:

| | |
|------------|--------------------------|
| 2020 | \$ 16,057 |
| 2021 | 6,136 |
| 2022 | 18,402 |
| 2023 | 6,615 |
| 2024 | 3,562 |
| Thereafter | <u>77,092</u> |
| | <u><u>\$ 127,864</u></u> |

Eskaton calculated the above maturities of long-term debt as if the variable rate demand bonds held under direct placement agreements with banks were not renewed or successfully remarketed or refinanced and were required to be repaid at the expiration dates in 2020 and 2022. Maturities exclude unamortized premiums and deferred financing costs.

The total amount of long-term debt supported by direct placement agreements as of December 31, 2019, was approximately \$28.2 million. Eskaton pays fees on each direct placement facility, which range from 1.25% to 1.76% per annum, plus a percentage of 1-month LIBOR, and are included in interest and amortization expense in the accompanying consolidated statements of operations and changes in net assets.

Interest and amortization expense related to long-term debt for the years ended December 31 comprises the following (in thousands):

| | <u>2019</u> | <u>2018</u> |
|---|------------------------|------------------------|
| Obligated Group: | | |
| Interest on bonds and notes | \$ 4,638 | \$ 4,736 |
| Letter of credit and other financing fees | 42 | 55 |
| Amortization of debt issuance costs | 153 | 153 |
| Nonobligated: | | |
| Interest on bonds and notes | 970 | 983 |
| Amortization of debt issuance costs | <u>26</u> | <u>26</u> |
| | <u><u>\$ 5,829</u></u> | <u><u>\$ 5,953</u></u> |

The Series 2013 Bonds, Series 2012 Bonds, Series 2008A Bonds, and Series 2006 Bonds are subject to restrictive covenants contained in the Master Indenture. The Series 2008A Bonds and Series 2006 Bonds are also subject to additional covenants contained in the direct placement agreements with U.S. Bank, N.A. and Compass Mortgage Corporation, respectively. Under the Master Indenture, Eskaton is required to maintain certain deposits with a trustee that are included in assets limited as to use. The Master Indenture and related direct placement agreements also, among other things, require Eskaton to maintain specified debt service coverage ratios and days cash on hand, place limits on Eskaton on the incurrence of additional long-term debt, and require Eskaton to report material adverse changes. Management believes that Eskaton was in compliance with the various covenants as of and for the year ended December 31, 2019.

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The notes payable to ORIX Real Estate Capital, LLC are also subject to restrictive covenants, including the requirement to maintain certain deposits with the lender. Such deposits include mortgage insurance premiums, property taxes, and property insurance escrow accounts. The lender also holds reserve accounts for capital replacement reserves and residual receipts. All such escrow accounts and reserve accounts are included in assets limited as to use. Disbursements from the reserve accounts for the proper purpose may be made only after receiving consent in writing from the U.S. Secretary of Housing and Urban Development.

The Series 2006 Bonds are held by Compass Mortgage Corporation under a direct placement agreement expiring May 31, 2022. The Series 2008A Bonds are held by U.S. Bank, N.A. under a direct placement agreement expiring August 31, 2020.

NOTE 8 – PENSION PLANS

Eskaton has a defined benefit cash balance pension plan (“Eskaton Retirement Plan” or the “Plan”) whereby a participant's monthly rate of retirement benefits shall equal one twelfth of the amount determined in accordance with the Plan provisions. A participant may elect an optional form of benefit, including a single lump-sum payment. The Eskaton Retirement Plan covers all employees of Eskaton, EPI, EVGV, EVR, EVP, ELGB, EFWL, Eskaton Foundation, and LD who have attained the age of 21 after completion of one year of service in which the employee completes 1,000 hours of service. The Plan requires five benefit years to vest.

Eskaton also maintains a Supplemental Executive Retirement Plan (“SERP”) that provides supplemental funds for retirement or death for selected key employees of Eskaton in the event that the Eskaton Retirement Plan benefits of such individuals are less than the specified target. The SERP is a nonqualified plan intended to meet the requirements of an ineligible deferred compensation plan as described in Section 457(f) of the Internal Revenue Code of 1986. The benefit under the SERP is offset by certain portions of the Eskaton Retirement Plan. It is expected over time that the benefits payable from the SERP will be nearly completely offset by the cash balance pension plan.

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

The following table presents the changes in the benefit obligations, fair value of assets, and funded status of the Plan as of December 31 (in thousands):

| | Eskaton Retirement Plan | | SERP | |
|--|--------------------------------|------------------|-------------------|-------------------|
| | 2019 | 2018 | 2019 | 2018 |
| Benefit obligation, beginning of year | \$ 28,631 | \$ 29,007 | \$ 1,807 | \$ 2,011 |
| Service cost | 841 | 827 | 778 | 28 |
| Interest cost | 1,149 | 978 | 58 | 66 |
| Benefits paid | (2,704) | (1,627) | (8) | - |
| Plan amendment | 168 | 121 | - | - |
| Actuarial (gain) loss | 3,739 | (675) | (846) | (298) |
| Benefit obligation, end of year | <u>\$ 31,824</u> | <u>\$ 28,631</u> | <u>\$ 1,789</u> | <u>\$ 1,807</u> |
| Fair value of assets, beginning of year | \$ 29,443 | \$ 31,259 | \$ - | \$ - |
| Return (loss) on plan assets | 5,295 | (2,003) | - | - |
| Employer contributions | 1,802 | 1,814 | 8 | - |
| Benefits paid | (2,703) | (1,627) | (8) | - |
| Fair value of assets, end of year | <u>\$ 33,837</u> | <u>\$ 29,443</u> | <u>\$ -</u> | <u>\$ -</u> |
| Funded status at end of year (recognized in unfunded pension obligations and funded pension obligations in the consolidated balance sheets) | <u>\$ 2,013</u> | <u>\$ 812</u> | <u>\$ (1,789)</u> | <u>\$ (1,807)</u> |

The accumulated benefit obligation for the pension plan was \$31.4 million and \$28.3 million as of December 31, 2019 and 2018, respectively.

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Notes to Consolidated Financial Statements

Net periodic benefit cost recognized and other changes in plan assets and benefit obligations, which are excluded from excess of revenues, gains, and other support over expenses in 2019 and 2018, are as follows (in thousands):

| | Eskaton Retirement Plan | | SERP | |
|---|-------------------------|------------|----------|---------|
| | 2019 | 2018 | 2019 | 2018 |
| Service cost | \$ (841) | \$ (827) | \$ (778) | \$ (28) |
| Interest cost | (1,149) | (978) | (58) | (66) |
| Expected return on plan assets | 2,026 | 2,153 | - | - |
| Amortization of prior service cost | (401) | (383) | - | - |
| Amortization of net gain (loss) | (986) | (554) | 129 | 100 |
| Settlement charge | (502) | - | - | - |
| Net periodic benefit cost recognized | (1,853) | (589) | (707) | 6 |
| Other changes in plan assets and benefit obligations recognized in net assets (deficit) without donor restrictions: | | | | |
| Net actuarial gain (loss) | 517 | (2,927) | 726 | 198 |
| Prior service cost | 232 | 263 | - | - |
| Impact of settlement accounting | 502 | - | - | - |
| Total recognized in net assets (deficit) without donor restrictions | 1,251 | (2,664) | 726 | 198 |
| Total recognized in net periodic benefit cost and net assets (deficit) without donor restrictions | \$ (602) | \$ (3,253) | \$ 19 | \$ 204 |

The net loss and prior service cost for the Eskaton Retirement Plan that will be amortized from net assets without donor restrictions into net periodic benefit cost over the next fiscal year is \$0.8 million and \$0.3 million, respectively. The net gain and prior service cost for the SERP that will be amortized from net assets without donor restrictions into net periodic benefit cost over the next fiscal year is \$0.2 million and \$0, respectively.

Weighted average assumptions used are as follows:

| | Eskaton Retirement Plan | | SERP | |
|--|-------------------------|-------|-------|-------|
| | 2019 | 2018 | 2019 | 2018 |
| Discount rate - benefit obligation | 3.00% | 4.10% | 3.00% | 4.10% |
| Discount rate - benefit cost | 4.10% | 3.40% | 4.10% | 3.40% |
| Expected rate of return on plan assets | 7.00% | 7.00% | n/a | n/a |
| Rate of compensation increase | 4.00% | 4.00% | 4.00% | 4.00% |

Eskaton's expected rate of return on plan assets is based on the portfolio as a whole and not on the sum of the returns on individual asset categories. The return is based exclusively on historical returns, without adjustments.

Measurement date – The measurement date used to determine pension benefit measures for the plans is December 31.

Cash flows – Eskaton expects to contribute \$1.5 million to the Eskaton Retirement Plan and \$2.2 million to the SERP during the year ending December 31, 2020.

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

The benefits expected to be paid are as follows (in thousands):

| <u>Year Ending December 31:</u> | <u>Eskaton Retirement Plan</u> | <u>SERP</u> |
|---------------------------------|--|-------------|
| 2020 | \$ 2,123 | \$ 1,455 |
| 2021 | 2,433 | 328 |
| 2022 | 2,385 | 324 |
| 2023 | 3,183 | 228 |
| 2024 | 2,596 | 130 |
| 2025-2029 | 12,841 | 1,409 |

The expected benefits are based on the same assumptions used to measure Eskaton's benefit obligation as of December 31, 2019, and include estimated future employee service.

Plan assets – Eskaton's investment policy for the Eskaton Retirement Plan states the overall investment objectives of the account. It also contains a target asset mix and asset mix restrictions, which in combination with the skills of each investment manager should achieve these objectives.

The objectives of the account are expected to be pursued as a long-term goal designed to maximize the returns without exposure to undue risk. Each investment manager's greatest concern is expected to be long-term appreciation of the assets and consistency of total portfolio returns. Management expects the account to exceed (net of fees) the composite benchmark relevant to the target asset allocation defined in the investment policy.

Target Asset Mix Table
Overall Portfolio

| Asset class | Minimum percentage | Target percentage | Maximum percentage |
|-------------------------|-----------------------|----------------------|-----------------------|
| Domestic equities | 30% | 45% | 60% |
| Real estate | 0% | 5% | 10% |
| International equities | 10% | 15% | 20% |
| Domestic fixed income | 15% | 25% | 35% |
| Alternative investments | 0% | 10% | 20% |

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The asset allocations of plan assets as of December 31 are as follows (in thousands):

| | December 31, 2019 | Fair value measurements at reporting date using | | |
|--|------------------------------|---|---|---|
| | | Quoted prices in active markets for identical assets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |
| Cash | \$ 573 | \$ 573 | \$ - | \$ - |
| Common stocks | 9,112 | 9,112 | - | - |
| Mutual funds | 19,338 | 19,338 | - | - |
| U.S. government bonds | 2,345 | 2,345 | - | - |
| Corporate bonds | 1,911 | 1,911 | - | - |
| Guaranteed investment account | 30 | - | 30 | - |
| Pooled separate account | 137 | - | 137 | - |
| Total assets in the fair value hierarchy | 33,446 | <u>\$ 33,279</u> | <u>\$ 167</u> | <u>\$ -</u> |
| Investments measured at NAV Alternative investments | 391 | | | |
| Total pension assets, at fair value | <u>\$ 33,837</u> | | | |

| | December 31, 2018 | Fair value measurements at reporting date using | | |
|--|------------------------------|---|---|---|
| | | Quoted prices in active markets for identical assets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |
| Cash | \$ 1,014 | \$ 1,014 | \$ - | \$ - |
| Common stocks | 10,503 | 10,503 | - | - |
| Mutual funds | 14,040 | 14,040 | - | - |
| U.S. government bonds | 696 | 696 | - | - |
| Corporate bonds | 779 | 779 | - | - |
| Guaranteed investment account | 872 | - | 872 | - |
| Pooled separate account | 131 | - | 131 | - |
| Total assets in the fair value hierarchy | 28,035 | <u>\$ 27,032</u> | <u>\$ 1,003</u> | <u>\$ -</u> |
| Investments measured at NAV Alternative investments | 1,408 | | | |
| Total pension assets, at fair value | <u>\$ 29,443</u> | | | |

There were no significant transfers between plan assets with inputs with quoted prices in active markets for identical assets (Level 1) and assets with inputs with significant other observable inputs (Level 2) during the years ended December 31, 2019 and 2018.

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Notes to Consolidated Financial Statements

NOTE 9 – ESKATON VILLAGE CARMICHAEL

EVC is a licensed continuing care community offering independent living, assisted living for those residents needing assistance with two or more of the activities of daily living and residents with cognitive impairments, and skilled nursing for all other residents. EVC is located on a 37-acre parcel of land in Carmichael, California, and consists of the following living units:

| Unit type | Number of units |
|-------------------------------------|--------------------|
| Apartments | 201 |
| Cottages | 94 |
| Assisted living | 38 |
| Assisted living – special care unit | 20 |
| Skilled nursing | 35 |

Residents of the apartments and cottages pay a membership or entrance fee and sign a membership or residence agreement, which has been approved by the Continuing Care Contracts Branch of the California Department of Social Services. The nonrefundable membership agreement results in a payment to the resident only from reoccupancy proceeds of that apartment or cottage. Residents may resell their membership to another qualified individual, and Eskaton receives a transfer fee of 10% of the original membership fee amount, capped at a maximum of 10% of the new sales price. In addition, appreciation in excess of the original membership fee amount is shared equally between the resident and Eskaton.

EVC membership and entrance fees provide residents with material rights that are treated as performance obligations satisfied over time as services are rendered. The refundable residence agreement requires an entrance fee which is deferred and amortized on a straight-line basis over the life expectancy of the residents. Refundable entrance fees, net of amortization, totaled \$2.1 million and \$3.4 million as of December 31, 2019 and 2018, respectively.

The change in deferred entrance fees during the year ended December 31, 2019 consist of the following activity (in thousands):

| | 2019 | 2018 |
|----------------------------------|-----------------|-----------------|
| Balance, beginning of year | \$ 6,166 | \$ 6,090 |
| New fees received | 2,130 | 1,830 |
| Appreciation of resale contracts | 1,193 | 468 |
| Amortization of fees | (2,777) | (2,122) |
| Other | 1,051 | (100) |
| Balance, end of year | <u>\$ 7,763</u> | <u>\$ 6,166</u> |

Eskaton is obligated to provide future services and the use of the EVC community to the residents. Residents are charged monthly maintenance fees, which are used to pay routine operating expenses of EVC. Management has determined that the deferred revenue from unamortized EVC membership and entrance fees and future monthly service fees exceeds the present value of the net cost of future services and use of the EVC community to be provided to residents as of December 31, 2019 and 2018, discounted at 3.5%. Accordingly, Eskaton has not recorded a liability to provide future services as of December 31, 2019 and 2018.

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Notes to Consolidated Financial Statements

NOTE 10 – SELF-INSURED EMPLOYEE HEALTH AND WORKERS' COMPENSATION

Eskaton is self-insured for employee health and workers' compensation up to \$150,000 and \$1 million per claim, respectively. Eskaton maintains stop-loss insurance policies for employee health and workers' compensation with a limit of \$0 per claim and statutory limits, respectively. Accruals have been made for estimated liabilities, including estimates for incurred but not reported claims. Eskaton has recorded a liability of \$1.5 million and \$1.1 million as of December 31, 2019 and 2018, respectively, in relation to employee health. Eskaton has recorded a liability of \$13.9 million and \$15.2 million as of December 31, 2019 and 2018, respectively, in relation to workers' compensation, which have been discounted using a rate of 3.00%. Eskaton is required to participate as a member in the State of California Self-Insurers' Security Fund, a not-for-profit mutual benefit corporation, to secure its liabilities for self-insured workers' compensation. In Eskaton's past experience, no claims have been made against this financial instrument. Management does not expect any material loss to result from this off-balance-sheet instrument because performance is not expected to be required and, therefore, is of the opinion that the fair value of this instrument is zero.

NOTE 11 – PROFESSIONAL LIABILITY INSURANCE

Eskaton maintains claims-made commercial professional liability insurance coverage with California Healthcare Insurance Company covering losses up to \$5 million per claim, annual aggregate of \$15 million, with a \$10,000 deductible per claim. Eskaton also purchases excess professional liability insurance coverage of \$10 million per claim and \$10 million aggregate over the primary insurance coverage limits. Eskaton has recorded a liability of \$1.3 million for the tail exposure as of December 31, 2019 and 2018. In accordance with FASB Topic 954-450, *Health Care Entities: Contingencies*, Eskaton has also recorded a liability of \$7.8 million and \$1.6 million as of December 31, 2019 and 2018, respectively, for estimated claim liabilities insured under its liability policy. These amounts are recorded as professional liability in the accompanying consolidated balance sheets. Any related insurance recovery receivables are recorded as due from liability insurer in the accompanying consolidated balance sheets.

NOTE 12 – COMMITMENTS AND CONTINGENCIES

Eskaton is a defendant in a suit filed in Sacramento County Superior Court related to its management and services agreement with Eskaton Village-Grass Valley Homeowners Association (the "EVGVA HOA"). A homeowner filed the suit and a judgment with costs was awarded to the homeowner totaling \$2,000 and \$34,000, respectively. The plaintiff was also awarded legal fees totaling \$654,000. Eskaton has appealed the judgment and the appeal process may take several years to adjudicate. The homeowner also filed the same action on behalf of the other 129 homeowners; however, the appeal of the judgment in the individual claim will stay any further action on a class action claim until the appeal is fully adjudicated. It is the opinion of Eskaton's management that the award of attorney's fees is insured under Eskaton's directors' and officers' insurance policy, subject to an initial \$100,000 deductible which was met in 2016. The judgment related to attorney's fees will also be stayed until the appeal is fully adjudicated; however, Eskaton was required to purchase a bond during the appeal process for the amounts awarded, including the judgment, costs, and attorney's fees. The cost of the bond will not have a material adverse effect on the consolidated financial position or results of operations of Eskaton.

Another matter was tried before a jury in April 2019 and the jury found in favor of the plaintiff (“Lovenstein”), resulting in an adverse plaintiff verdict including punitive damages. The judgement was entered for \$14.25 million, consisting of compensatory and punitive damages of \$0.25 and \$14 million, respectively. The damages are partially insured under Eskaton’s professional liability insurance pursuant to a reservation of rights letter, and the amount of insurance coverage related to damages is estimated to be \$0.25 million. Eskaton has engaged appellate counsel and intends to continue its defense throughout the appeal process. Based on input from Eskaton’s appellate counsel, management has estimated a range of potential loss from \$1.25 to \$14.25 million, with \$6.25 million representing the low end of the range of likely outcomes. Therefore, the Organization recorded a reserve of \$6.25 million during 2019, which is reflected in its consolidated balance sheet and consolidated statement of operations as of and for the fiscal year ended December 31, 2019.

In order to proceed with the Organization’s appeal of the Lovenstein matter, management secured a standby letter of credit with US Bank in the amount of \$15.3 million that serves as collateral for the court-mandated appeal bond of \$25.4 million. The standby letter of credit expires on October 14, 2022. No balance was outstanding on the standby letter of credit as of December 31, 2019.

Eskaton is a defendant in other various legal actions arising from its normal conduct of business. It is the opinion of Eskaton’s management, after consulting with legal counsel, that the outcome of such matters will not have a material adverse effect on the consolidated financial position or results of operations of Eskaton.

NOTE 13 – CONCENTRATIONS OF CREDIT RISK

Eskaton’s financial instruments that are exposed to concentrations of credit risk consist primarily of bank demand deposits in excess of Federal Deposit Insurance Corporation (“FDIC”) and Security Investor Protection Corporation (“SIPC”) limits and its accounts receivable.

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

Eskaton's operating facilities are located primarily in the Sacramento, California, metropolitan area. Eskaton grants credit without collateral to its patients and residents, most of whom are insured under third-party payor agreements.

Accounts receivable, net, from patients and third-party payors as of December 31 are as follows (in thousands):

| | 2019 | 2018 |
|--------------------------|-----------------|-----------------|
| Medicare | \$ 745 | \$ 1,418 |
| Medi-Cal | 2,157 | 1,947 |
| Other third-party payors | 2,862 | 2,579 |
| Patients and residents | 983 | 859 |
| | <u>\$ 6,747</u> | <u>\$ 6,803</u> |

NOTE 14 – NATURAL AND FUNCTIONAL EXPENSES

The consolidated financial statements report certain expense categories that are attributable to more than one service or support function. Therefore, these expenses require an allocation on a reasonable basis that is consistently applied. Costs not directly attributable to a function including depreciation, interest and amortization, and insurance and other are allocated to a function based on a units-of-service basis. Expenses related to providing these services for the years ended December 31 are as follows (in thousands):

| | Year Ended December 31, 2019 | | | | | | |
|---------------------------|------------------------------|----------------------|--------------------|---------------------|------------------|------------------|-------------------|
| | Program Services | | | | Support Services | | |
| | Health Services | Residential Services | Community Services | Home Based Services | Fundraising | General & Admin | TOTALS |
| Salaries and wages | \$ 25,874 | \$ 25,020 | \$ 121 | \$ 2,232 | \$ - | \$ 18,110 | \$ 71,357 |
| Employee benefits | 7,442 | 7,868 | 35 | 729 | - | 266 | 16,340 |
| Professional fees | 1,439 | 95 | - | 7 | - | 8,893 | 10,434 |
| Supplies | 2,162 | 3,587 | - | 70 | - | 824 | 6,643 |
| Purchased services | 770 | 5,434 | - | 33 | - | 4,099 | 10,336 |
| Ancillary costs | 3,504 | 420 | - | 32 | - | - | 3,956 |
| Utilities | 832 | 2,878 | 4 | 41 | - | 1,311 | 5,066 |
| Insurance and other | 2,486 | 736 | 25 | 254 | 233 | 4,806 | 8,540 |
| Depreciation | 911 | 8,093 | - | 18 | - | 804 | 9,826 |
| Interest and amortization | 335 | 4,855 | - | - | - | 639 | 5,829 |
| Total Expenses | <u>\$ 45,755</u> | <u>\$ 58,986</u> | <u>\$ 185</u> | <u>\$ 3,416</u> | <u>\$ 233</u> | <u>\$ 39,752</u> | <u>\$ 148,327</u> |

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

| Year Ended December 31, 2018 | | | | | | | |
|------------------------------|------------------|----------------------|--------------------|---------------------|------------------|------------------|-------------------|
| | Program Services | | | | Support Services | | TOTALS |
| | Health Services | Residential Services | Community Services | Home Based Services | Fundraising | General & Admin | |
| Salaries and wages | \$ 24,235 | \$ 20,778 | \$ 118 | \$ 3,508 | \$ 8 | \$ 16,491 | \$ 65,138 |
| Employee benefits | 8,327 | 6,654 | 40 | 974 | 1 | 2,329 | 18,325 |
| Professional fees | 571 | 307 | - | 18 | - | 950 | 1,846 |
| Supplies | 1,998 | 3,383 | 2 | 77 | - | 835 | 6,295 |
| Purchased services | 726 | 5,327 | - | 47 | - | 3,590 | 9,690 |
| Ancillary costs | 3,396 | 416 | - | 26 | - | - | 3,838 |
| Utilities | 767 | 2,879 | 3 | 48 | - | 1,296 | 4,993 |
| Insurance and other | 2,550 | 604 | 20 | 271 | 304 | 4,279 | 8,028 |
| Depreciation | 851 | 8,274 | - | 18 | - | 863 | 10,006 |
| Interest and amortization | 337 | 4,958 | - | - | - | 658 | 5,953 |
| Total Expenses | <u>\$ 43,758</u> | <u>\$ 53,580</u> | <u>\$ 183</u> | <u>\$ 4,987</u> | <u>\$ 313</u> | <u>\$ 31,291</u> | <u>\$ 134,112</u> |

NOTE 15 – LIQUIDITY DISCLOSURE

As of December 31, 2019 and 2018, Eskaton has a working capital surplus of \$74.0 million and \$73.9 million, and average days' cash on hand of 251 and 248 days, respectively.

Financial assets available for general expenditure within one year of the consolidated balance sheet date consist of the following (in thousands) as of December 31:

| | 2019 | 2018 |
|---------------------------|-------------------|------------------|
| Cash and cash equivalents | \$ 31,225 | \$ 30,115 |
| Investments | 63,513 | 54,197 |
| Accounts receivable, net | 6,747 | 6,803 |
| Other receivables | 2,610 | 1,959 |
| | <u>\$ 104,095</u> | <u>\$ 93,074</u> |

Eskaton manages its liquidity by developing annual operating budgets that provide sufficient funds to support operating expenditures, liabilities, and other obligations. Eskaton's cash needs are expected to be met through operating revenue sources.

NOTE 16 – HEALTH AND SAFETY CODE SECTION 1790(A)(3) DISCLOSURE

The following disclosure is made pursuant to Section 1790(a)(3) of the California Health and Safety Code: no reserves are being accumulated for identified projects or contingencies.

Eskaton and Subsidiaries

Notes to Consolidated Financial Statements

NOTE 17 – SUBSEQUENT EVENTS

Subsequent events are events or transactions that occur after the consolidated balance sheet date but before consolidated financial statements are issued. Eskaton recognizes in the consolidated financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the consolidated balance sheet, including the estimates inherent in the process of preparing the consolidated financial statements. Eskaton's consolidated financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the consolidated balance sheet but arose after the consolidated balance sheet date and before consolidated financial statements are issued.

Eskaton FountainWood Lodge – On February 20, 2020, Eskaton executed a letter of intent to sell Eskaton FountainWood Lodge, a 91 bed licensed assisted living and memory care facility, at an agreed upon sales price of \$7.8 million. The completion of the sale is expected to occur between August and September 2020.

Additionally, Eskaton FountainWood Lodge has a loan with Five Star Bank that was scheduled to mature in March 2020, however a change in terms agreement was executed on March 10, 2020, that extended the maturity date to March 2023.

Affiliation with The Reutlinger Community – On September 11, 2019, Eskaton entered into an affiliation agreement with The Reutlinger Community, which is a 60-bed skilled nursing and 116-unit assisted living and memory care CCRC facility located in Danville, California. Regulatory approval for the affiliation was obtained subsequent to December 31, 2019, and the affiliation became effective on April 21, 2020.

Subsequent to December 31, 2019, the World Health Organization declared the novel coronavirus (COVID-19) outbreak a public health emergency. Our results of operations could be adversely affected to the extent that coronavirus or any other epidemic harms the global economy. Although the Organization does not expect the impact on its operations and financial results to be significant, the duration and intensity of the impact of the coronavirus and resulting disruption to the Organization's operations is uncertain.

The Organization held investments at December 31, 2019 that have experienced a significant decline in market value in 2020 as a result of market reaction to the COVID-19 outbreak. The Organization will continue to monitor the situation closely, but the market volatility and the continuing situation surrounding the COVID-19 outbreak is uncertain. At this time management believes the decline in fair value for these securities is temporary.

Subsequent events have been evaluated through April 24, 2020, which is the date the consolidated financial statements were issued.

Supplementary Information

Eskaton and Subsidiaries
Consolidating Schedule – Balance Sheet
December 31, 2019
(in thousands)

| | Eskaton Properties Inc. | Eskaton Village Grass Valley | Eskaton Village Roseville | Eskaton Obligated Group Total | Eskaton Obligated Group Adjustments | Eskaton Obligated Group Combined | Eskaton | California Healthcare Consultants | Eskaton Village Placerville | Eskaton Lodge Granite Bay | Eskaton FountainWood Lodge | Livable Design | Eskaton Foundation | Total | Eliminations | Consolidated |
|---|----------------------------|------------------------------------|---------------------------------|-------------------------------------|--|---|----------|---|-----------------------------------|---------------------------------|----------------------------------|----------------|-----------------------|------------|--------------|--------------|
| Assets | | | | | | | | | | | | | | | | |
| Current assets: | | | | | | | | | | | | | | | | |
| Cash and cash equivalents | \$ 16,196 | \$ 3,702 | \$ 2,800 | \$ 22,698 | \$ - | \$ 22,698 | \$ 1,173 | \$ 87 | \$ 3,256 | \$ 3,409 | \$ 275 | \$ - | \$ 327 | \$ 31,225 | \$ - | \$ 31,225 |
| Assets limited as to use, required for current liabilities | 466 | 225 | - | 691 | - | 691 | - | - | 68 | 78 | - | - | - | 837 | - | 837 |
| Investments | 61,922 | - | 45 | 61,967 | - | 61,967 | - | - | - | - | - | - | - | 61,967 | - | 61,967 |
| Accounts receivable, net | 6,340 | 58 | 16 | 6,414 | - | 6,414 | 169 | - | 19 | 19 | 126 | - | - | 6,747 | - | 6,747 |
| Other receivables | 1,776 | - | 70 | 1,846 | - | 1,846 | 6 | 713 | 40 | 4 | 1 | - | - | 2,610 | - | 2,610 |
| Inventories | 201 | 20 | 6 | 227 | - | 227 | - | - | 5 | 11 | 4 | - | - | 247 | - | 247 |
| Funded pension obligation | 224 | - | - | 224 | - | 224 | - | - | - | - | - | - | - | 224 | - | 224 |
| Deposits and prepaid expenses | 1,057 | 44 | 55 | 1,156 | - | 1,156 | 74 | - | 28 | 109 | 13 | - | - | 1,380 | - | 1,380 |
| Due from related parties | 7,001 | - | - | 7,001 | (423) | 6,578 | (10) | - | - | - | - | 170 | - | 6,738 | (6,738) | - |
| Total current assets | 95,183 | 4,049 | 2,992 | 102,224 | (423) | 101,801 | 1,412 | 800 | 3,416 | 3,630 | 419 | 170 | 327 | 111,975 | (6,738) | 105,237 |
| Assets limited as to use, net of amount required for current liabilities | 6,198 | 2,067 | - | 8,265 | - | 8,265 | - | - | 402 | 884 | - | - | 2,960 | 12,511 | - | 12,511 |
| Investments | - | - | - | - | - | - | - | - | - | - | - | - | 1,546 | 1,546 | - | 1,546 |
| Property and equipment, net | 49,433 | 6,414 | 13,026 | 68,873 | (113) | 68,760 | 1,280 | - | 8,901 | 9,681 | 5,903 | 448 | - | 94,973 | - | 94,973 |
| Other assets: | | | | | | | | | | | | | | | | |
| Land available for sale | 1,830 | - | - | 1,830 | - | 1,830 | - | - | - | - | - | - | - | 1,830 | - | 1,830 |
| Due from liability insurer | 4,978 | - | - | 4,978 | - | 4,978 | - | - | - | - | - | - | - | 4,978 | - | 4,978 |
| Associate member/resident/patient deposits | 2,236 | - | - | 2,236 | - | 2,236 | - | - | - | - | - | - | - | 2,236 | - | 2,236 |
| Other | 4,706 | - | - | 4,706 | - | 4,706 | 1,284 | - | - | - | - | - | - | 5,990 | (1,225) | 4,765 |
| Due from related parties, net of current portion | 4,300 | - | - | 4,300 | - | 4,300 | - | - | - | - | - | - | - | 4,300 | (4,300) | - |
| | 73,681 | 8,481 | 13,026 | 95,188 | (113) | 95,075 | 2,564 | - | 9,303 | 10,565 | 5,903 | 448 | 4,506 | 128,364 | (5,525) | 122,839 |
| Total assets | \$ 168,864 | \$ 12,530 | \$ 16,018 | \$ 197,412 | \$ (536) | \$ 196,876 | \$ 3,976 | \$ 800 | \$ 12,719 | \$ 14,195 | \$ 6,322 | \$ 618 | \$ 4,833 | \$ 240,339 | \$ (12,263) | \$ 228,076 |

Eskaton and Subsidiaries

Consolidating Schedule – Balance Sheet (Continued)

December 31, 2019

(in thousands)

| | Eskaton Properties Inc. | Eskaton Village Grass Valley | Eskaton Village Roseville | Eskaton Obligated Group Total | Eskaton Obligated Group Adjustments | Eskaton Obligated Group Combined | Eskaton | California Healthcare Consultants | Eskaton Village Placerville | Eskaton Lodge Granite Bay | Eskaton FountainWood Lodge | Livable Design | Eskaton Foundation | Total | Eliminations | Consolidated |
|---|----------------------------|------------------------------------|---------------------------------|-------------------------------------|--|---|----------|---|-----------------------------------|---------------------------------|----------------------------------|----------------|-----------------------|------------|--------------|--------------|
| Liabilities and Net Assets (Deficit) | | | | | | | | | | | | | | | | |
| Current liabilities: | | | | | | | | | | | | | | | | |
| Current maturities of long-term debt | \$ 14,140 | \$ 771 | \$ 552 | \$ 15,463 | \$ - | \$ 15,463 | \$ - | \$ - | \$ 185 | \$ 239 | \$ 219 | \$ - | \$ - | \$ 16,106 | \$ - | \$ 16,106 |
| Current portion of deferred revenue from unamortized CCRC entrance fees | 2,798 | - | - | 2,798 | - | 2,798 | - | - | - | - | - | - | - | 2,798 | - | 2,798 |
| Deposits on unoccupied units | 541 | 4 | (1) | 544 | - | 544 | - | - | - | - | - | - | - | 544 | - | 544 |
| Accounts payable | 1,922 | 190 | 36 | 2,148 | - | 2,148 | 9 | 9 | 35 | 86 | 29 | - | 1 | 2,317 | - | 2,317 |
| Accrued liabilities: | | | | | | | | | | | | | | | | |
| Payroll and payroll taxes | 1,184 | 100 | 92 | 1,376 | - | 1,376 | 37 | 212 | 75 | 26 | 74 | - | - | 1,800 | - | 1,800 |
| Vacation | 1,756 | 114 | 92 | 1,962 | - | 1,962 | 36 | 165 | 79 | 59 | 61 | - | - | 2,362 | - | 2,362 |
| Current portion of self-insured workers' compensation | 2,341 | - | - | 2,341 | - | 2,341 | - | - | - | - | - | - | - | 2,341 | - | 2,341 |
| Self-insured employee health plan | 1,495 | - | - | 1,495 | - | 1,495 | - | - | - | - | - | - | - | 1,495 | - | 1,495 |
| Interest | 366 | 133 | 67 | 566 | - | 566 | - | - | - | 12 | 14 | - | - | 592 | (10) | 582 |
| Other | 692 | 46 | 11 | 749 | - | 749 | 26 | (1) | 33 | 46 | 36 | - | - | 889 | - | 889 |
| Due to related-parties | 171 | - | 423 | 594 | (423) | 171 | 2,656 | 415 | 1,759 | 239 | 1,518 | (21) | (9) | 6,728 | (6,728) | - |
| Total current liabilities | 27,406 | 1,358 | 1,272 | 30,036 | (423) | 29,613 | 2,764 | 800 | 2,166 | 707 | 1,951 | (21) | (8) | 37,972 | (6,738) | 31,234 |
| Other liabilities: | | | | | | | | | | | | | | | | |
| Self-insured workers' compensation, net of current portion | 11,528 | - | - | 11,528 | - | 11,528 | - | - | - | - | - | - | - | 11,528 | - | 11,528 |
| Interest rate swap agreements | - | - | 3,942 | 3,942 | - | 3,942 | - | - | - | - | - | - | - | 3,942 | - | 3,942 |
| Professional liability | 9,148 | - | - | 9,148 | - | 9,148 | - | - | - | - | - | - | - | 9,148 | - | 9,148 |
| Associate member/resident/patient deposits | 2,236 | - | - | 2,236 | - | 2,236 | - | - | - | - | - | - | - | 2,236 | - | 2,236 |
| Other | 99 | 22 | 142 | 263 | - | 263 | 19 | - | 28 | - | - | - | 148 | 458 | - | 458 |
| Due to related-parties, net of current portion | - | - | - | - | - | - | - | - | - | - | 4,300 | - | - | 4,300 | (4,300) | - |
| | 23,011 | 22 | 4,084 | 27,117 | - | 27,117 | 19 | - | 28 | - | 4,300 | - | 148 | 31,612 | (4,300) | 27,312 |
| Long-term debt, net of current maturities | 53,219 | 21,408 | 15,420 | 90,047 | - | 90,047 | - | - | 7,241 | 11,916 | 3,810 | - | - | 113,014 | - | 113,014 |
| Refundable CCRC entrance fees | 2,055 | - | - | 2,055 | - | 2,055 | - | - | - | - | - | - | - | 2,055 | - | 2,055 |
| Deferred revenue from unamortized CCRC entrance fees, net of current portion | 4,965 | - | - | 4,965 | - | 4,965 | - | - | - | - | - | - | - | 4,965 | - | 4,965 |
| Total liabilities | 110,656 | 22,788 | 20,776 | 154,220 | (423) | 153,797 | 2,783 | 800 | 9,435 | 12,623 | 10,061 | (21) | 140 | 189,618 | (11,038) | 178,580 |
| Net assets (deficit): | | | | | | | | | | | | | | | | |
| Net assets (deficit) without donor restrictions | 58,201 | (10,258) | (4,758) | 43,185 | (113) | 43,072 | 1,193 | - | 3,284 | 1,572 | (3,739) | 639 | 2,914 | 48,935 | (1,225) | 47,710 |
| Net assets with donor restrictions | 7 | - | - | 7 | - | 7 | - | - | - | - | - | - | 1,779 | 1,786 | - | 1,786 |
| Total net assets (deficit) | 58,208 | (10,258) | (4,758) | 43,192 | (113) | 43,079 | 1,193 | - | 3,284 | 1,572 | (3,739) | 639 | 4,693 | 50,721 | (1,225) | 49,496 |
| Total liabilities and net assets (deficit) | \$ 168,864 | \$ 12,530 | \$ 16,018 | \$ 197,412 | \$ (536) | \$ 196,876 | \$ 3,976 | \$ 800 | \$ 12,719 | \$ 14,195 | \$ 6,322 | \$ 618 | \$ 4,833 | \$ 240,339 | \$ (12,263) | \$ 228,076 |

Eskaton and Subsidiaries

Consolidating Schedule – Operations and Changes in Net Assets (Deficit)

Year Ended December 31, 2019

(in thousands)

| | Eskaton Properties Inc. | Eskaton Village Grass Valley | Eskaton Village Roseville | Eskaton Obligated Group Total | Eskaton Obligated Group Adjustments | Eskaton Obligated Group Combined | Eskaton | California Healthcare Consultants | Eskaton Village Placerville | Eskaton Lodge Granite Bay | Eskaton FountainWood Lodge | Livable Design | Eskaton Foundation | Total | Eliminations | Consolidated |
|--|----------------------------|------------------------------------|---------------------------------|-------------------------------------|--|---|------------|---|-----------------------------------|---------------------------------|----------------------------------|----------------|-----------------------|-----------|--------------|--------------|
| Net assets (deficit) without donor restrictions: | | | | | | | | | | | | | | | | |
| Revenue, gains, and other support: | | | | | | | | | | | | | | | | |
| Net patient service revenue | \$ 47,818 | \$ - | \$ - | \$ 47,818 | \$ - | \$ 47,818 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 47,818 | \$ - | \$ 47,818 |
| Resident service revenue, including amortization of CCRC entrance fees | 48,419 | 9,493 | 6,977 | 64,889 | - | 64,889 | - | - | 4,978 | 6,739 | 3,966 | - | - | 80,572 | - | 80,572 |
| Home based services | 2,430 | - | - | 2,430 | - | 2,430 | 1,604 | - | - | - | - | - | - | 4,034 | - | 4,034 |
| Other, net | 8,366 | 271 | 773 | 9,410 | (1,037) | 8,373 | 61 | 8,577 | 457 | 50 | 76 | 36 | 360 | 17,990 | (1,607) | 16,383 |
| Total revenues, gains, and other support | 107,033 | 9,764 | 7,750 | 124,547 | (1,037) | 123,510 | 1,665 | 8,577 | 5,435 | 6,789 | 4,042 | 36 | 360 | 150,414 | (1,607) | 148,807 |
| Expenses: | | | | | | | | | | | | | | | | |
| Salaries and wages | 50,623 | 3,179 | 2,944 | 56,746 | - | 56,746 | 1,491 | 6,566 | 2,100 | 2,126 | 2,328 | - | - | 71,357 | - | 71,357 |
| Employee benefits | 9,836 | 1,010 | 939 | 11,785 | - | 11,785 | 474 | 2,009 | 670 | 674 | 728 | - | - | 16,340 | - | 16,340 |
| Professional fees | 10,295 | 15 | 3 | 10,313 | - | 10,313 | 6 | - | 23 | 12 | 79 | - | 2 | 10,435 | (1) | 10,434 |
| Supplies | 4,202 | 781 | 458 | 5,441 | - | 5,441 | 80 | - | 290 | 513 | 385 | - | - | 6,709 | (66) | 6,643 |
| Purchased services | 7,793 | 1,247 | 1,009 | 10,049 | (1,037) | 9,012 | 254 | - | 722 | 787 | 696 | 4 | - | 11,475 | (1,139) | 10,336 |
| Ancillary costs | 3,732 | 48 | 77 | 3,857 | - | 3,857 | 1 | - | 36 | 34 | 28 | - | - | 3,956 | - | 3,956 |
| Utilities | 3,605 | 425 | 251 | 4,281 | - | 4,281 | 13 | 1 | 227 | 268 | 276 | - | - | 5,066 | - | 5,066 |
| Insurance and other | 6,951 | 337 | 262 | 7,550 | - | 7,550 | 358 | 1 | 173 | 228 | 180 | 14 | 437 | 8,941 | (401) | 8,540 |
| Depreciation | 6,717 | 721 | 788 | 8,226 | (9) | 8,217 | 46 | - | 483 | 651 | 407 | 22 | - | 9,826 | - | 9,826 |
| Interest and amortization | 3,310 | 1,037 | 487 | 4,834 | - | 4,834 | - | - | 241 | 490 | 264 | - | - | 5,829 | - | 5,829 |
| Total operating expenses | 107,064 | 8,800 | 7,218 | 123,082 | (1,046) | 122,036 | 2,723 | 8,577 | 4,965 | 5,783 | 5,371 | 40 | 439 | 149,934 | (1,607) | 148,327 |
| Income (loss) from operations | (31) | 964 | 532 | 1,465 | 9 | 1,474 | (1,058) | - | 470 | 1,006 | (1,329) | (4) | (79) | 480 | - | 480 |
| Nonoperating revenue (expenses): | | | | | | | | | | | | | | | | |
| Investment income | 10,604 | 62 | - | 10,666 | - | 10,666 | - | - | 1 | 2 | - | - | 504 | 11,173 | - | 11,173 |
| Interest rate swap activities | - | - | (1,206) | (1,206) | - | (1,206) | - | - | - | - | - | - | - | (1,206) | - | (1,206) |
| Other components of net periodic pension (cost) benefit | (941) | - | - | (941) | - | (941) | - | - | - | - | - | - | - | (941) | - | (941) |
| Other | 170 | - | (2) | 168 | - | 168 | - | - | 2 | - | - | - | (8) | 162 | - | 162 |
| Total nonoperating revenue (expenses), net | 9,833 | 62 | (1,208) | 8,687 | - | 8,687 | - | - | 3 | 2 | - | - | 496 | 9,188 | - | 9,188 |
| Excess (deficiency) of revenues, gains, and other support over expenses | \$ 9,802 | \$ 1,026 | \$ (676) | \$ 10,152 | \$ 9 | \$ 10,161 | \$ (1,058) | \$ - | \$ 473 | \$ 1,008 | \$ (1,329) | \$ (4) | \$ 417 | \$ 9,668 | \$ - | \$ 9,668 |

Eskaton and Subsidiaries
Consolidating Schedule – Operations and Changes in Net Assets (Deficit) (Continued)
Year Ended December 31, 2019
(in thousands)

| | <u>Eskaton Properties Inc.</u> | <u>Eskaton Village Grass Valley</u> | <u>Eskaton Village Roseville</u> | <u>Eskaton Obligated Group Total</u> | <u>Eskaton Obligated Group Adjustments</u> | <u>Eskaton Obligated Group Combined</u> | <u>Eskaton</u> | <u>California Healthcare Consultants</u> | <u>Eskaton Village Placerville</u> | <u>Eskaton Lodge Granite Bay</u> | <u>Eskaton FountainWood Lodge</u> | <u>Livable Design</u> | <u>Eskaton Foundation</u> | <u>Total</u> | <u>Eliminations</u> | <u>Consolidated</u> |
|--|------------------------------------|---|--|--|--|---|-----------------|--|--|--------------------------------------|---|-----------------------|-------------------------------|------------------|---------------------|---------------------|
| Net assets without donor restrictions: | | | | | | | | | | | | | | | | |
| Excess (deficiency) of revenues, gains, and other support over expenses (page 42) | \$ 9,802 | \$ 1,026 | \$ (676) | \$ 10,152 | \$ 9 | \$ 10,161 | \$ (1,058) | \$ - | \$ 473 | \$ 1,008 | \$ (1,329) | \$ (4) | \$ 417 | \$ 9,668 | \$ - | \$ 9,668 |
| Pension related changes other than net periodic pension cost | 1,977 | - | - | 1,977 | - | 1,977 | - | - | - | - | - | - | - | 1,977 | - | 1,977 |
| Transfers between related entities | (1,001) | 1,000 | - | (1) | 1 | - | - | - | - | - | - | - | - | - | - | - |
| Change in net assets (deficit) without donor restrictions | 10,778 | 2,026 | (676) | 12,128 | 10 | 12,138 | (1,058) | - | 473 | 1,008 | (1,329) | (4) | 417 | 11,645 | - | 11,645 |
| Net assets (deficit) without donor restrictions, beginning of year | <u>47,423</u> | <u>(12,284)</u> | <u>(4,082)</u> | <u>31,057</u> | <u>(123)</u> | <u>30,934</u> | <u>2,251</u> | <u>-</u> | <u>2,811</u> | <u>564</u> | <u>(2,410)</u> | <u>643</u> | <u>2,497</u> | <u>37,290</u> | <u>(1,225)</u> | <u>36,065</u> |
| Net assets without donor restrictions, end of year | <u>\$ 58,201</u> | <u>\$ (10,258)</u> | <u>\$ (4,758)</u> | <u>\$ 43,185</u> | <u>\$ (113)</u> | <u>\$ 43,072</u> | <u>\$ 1,193</u> | <u>\$ -</u> | <u>\$ 3,284</u> | <u>\$ 1,572</u> | <u>\$ (3,739)</u> | <u>\$ 639</u> | <u>\$ 2,914</u> | <u>\$ 48,935</u> | <u>\$ (1,225)</u> | <u>\$ 47,710</u> |
| Net assets with donor restrictions: | | | | | | | | | | | | | | | | |
| Contributions | \$ 2 | \$ - | \$ - | \$ 2 | \$ - | \$ 2 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 54 | \$ 56 | \$ - | \$ 56 |
| Change in assets held in trust by others | - | - | - | - | - | - | - | - | - | - | - | - | (4) | (4) | - | (4) |
| Investment income | - | - | - | - | - | - | - | - | - | - | - | - | 233 | 233 | - | 233 |
| used for operations | - | - | - | - | - | - | - | - | - | - | - | - | (217) | (217) | - | (217) |
| Change in net assets with donor restrictions | 2 | - | - | 2 | - | 2 | - | - | - | - | - | - | 66 | 68 | - | 68 |
| Net assets with donor restrictions, beginning of year | <u>5</u> | <u>-</u> | <u>-</u> | <u>5</u> | <u>-</u> | <u>5</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>1,713</u> | <u>1,718</u> | <u>-</u> | <u>1,718</u> |
| Net assets with donor restrictions, end of year | <u>\$ 7</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 7</u> | <u>\$ -</u> | <u>\$ 7</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 1,779</u> | <u>\$ 1,786</u> | <u>\$ -</u> | <u>\$ 1,786</u> |
| Change in net assets (deficit) | \$ 10,780 | \$ 2,026 | \$ (676) | \$ 12,130 | \$ 10 | \$ 12,140 | \$ (1,058) | \$ - | \$ 473 | \$ 1,008 | \$ (1,329) | \$ (4) | \$ 483 | \$ 11,713 | \$ - | \$ 11,713 |
| Net assets (deficit), beginning of year | <u>47,428</u> | <u>(12,284)</u> | <u>(4,082)</u> | <u>31,062</u> | <u>(123)</u> | <u>30,939</u> | <u>2,251</u> | <u>-</u> | <u>2,811</u> | <u>564</u> | <u>(2,410)</u> | <u>643</u> | <u>4,210</u> | <u>39,008</u> | <u>(1,225)</u> | <u>37,783</u> |
| Net assets (deficit), end of year | <u>\$ 58,208</u> | <u>\$ (10,258)</u> | <u>\$ (4,758)</u> | <u>\$ 43,192</u> | <u>\$ (113)</u> | <u>\$ 43,079</u> | <u>\$ 1,193</u> | <u>\$ -</u> | <u>\$ 3,284</u> | <u>\$ 1,572</u> | <u>\$ (3,739)</u> | <u>\$ 639</u> | <u>\$ 4,693</u> | <u>\$ 50,721</u> | <u>\$ (1,225)</u> | <u>\$ 49,496</u> |

Eskaton and Subsidiaries
Consolidating Schedule – Cash Flows
Year Ended December 31, 2019
(in thousands)

| | <u>Eskaton Properties Inc.</u> | <u>Eskaton Village Grass Valley</u> | <u>Eskaton Village Roseville</u> | <u>Eskaton Obligated Group Total</u> | <u>Eskaton Obligated Group Adjustments</u> | <u>Eskaton Obligated Group Combined</u> | <u>Eskaton Combined</u> | <u>California Healthcare Consultants</u> | <u>Eskaton Village Placerville</u> | <u>Eskaton Lodge Granite Bay</u> | <u>Eskaton FountainWood Lodge</u> | <u>Livable Design</u> | <u>Eskaton Foundation</u> | <u>Total</u> | <u>Eliminations</u> | <u>Consolidated</u> |
|--|------------------------------------|---|--|--|--|---|-----------------------------|--|--|--------------------------------------|---|-----------------------|-------------------------------|------------------|---------------------|---------------------|
| Change in net assets (deficit) | \$ 10,780 | \$ 2,026 | \$ (676) | \$ 12,130 | \$ 10 | \$ 12,140 | \$ (1,058) | \$ - | \$ 473 | \$ 1,008 | \$ (1,329) | \$ (4) | \$ 483 | \$ 11,713 | | \$ 11,713 |
| Adjustments to reconcile change in net assets (deficit) to net cash provided by (used in) operating activities: | | | | | | | | | | | | | | | | |
| Depreciation | 6,717 | 721 | 788 | 8,226 | (9) | 8,217 | 46 | - | 483 | 651 | 407 | 22 | - | 9,826 | - | 9,826 |
| Amortization of deferred financing costs and premium | (32) | (61) | 28 | (65) | - | (65) | - | - | 11 | 15 | - | - | - | (39) | - | (39) |
| Amortization of CCRC entrance fees | (2,777) | - | - | (2,777) | - | (2,777) | - | - | - | - | - | - | - | (2,777) | - | (2,777) |
| Net realized and unrealized gain on assets limited as to use | (87) | (20) | - | (107) | - | (107) | - | - | - | - | - | - | (435) | (542) | - | (542) |
| Net realized and unrealized gain on investments | (9,323) | - | - | (9,323) | - | (9,323) | - | - | - | - | - | - | (225) | (9,548) | - | (9,548) |
| Pension related changes other than net periodic pension cost | (1,977) | - | - | (1,977) | - | (1,977) | - | - | - | - | - | - | - | (1,977) | - | (1,977) |
| Change in fair value of derivative instruments | - | - | 831 | 831 | - | 831 | - | - | - | - | - | - | - | 831 | - | 831 |
| Transfers between related entities | 1,001 | 1,000 | - | 2,001 | (1) | 2,000 | - | - | - | - | - | - | - | 2,000 | (2,000) | - |
| CCRC resales of nonrefundable contracts | 1,193 | - | - | 1,193 | - | 1,193 | - | - | - | - | - | - | - | 1,193 | - | 1,193 |
| CCRC sales of nonrefundable contracts | 2,005 | - | - | 2,005 | - | 2,005 | - | - | - | - | - | - | - | 2,005 | - | 2,005 |
| CCRC sales of refundable contracts | 125 | - | - | 125 | - | 125 | - | - | - | - | - | - | - | 125 | - | 125 |
| Gain on disposal of property and equipment | (2) | - | - | (2) | - | (2) | - | - | (3) | - | - | - | - | (5) | - | (5) |
| Change in operating assets and liabilities: | | | | | | | | | | | | | | | | |
| Change in receivables | (161) | (65) | (67) | (293) | - | (293) | 111 | (369) | (7) | (16) | (40) | - | 32 | (582) | - | (582) |
| Change in inventories | (51) | (3) | 4 | (50) | - | (50) | - | - | (1) | (3) | - | - | - | (54) | - | (54) |
| Change in deposits and prepaid expenses | (234) | (31) | (13) | (278) | - | (278) | (21) | - | (16) | (18) | (8) | - | 1 | (340) | - | (340) |
| Change in other assets | (254) | - | - | (254) | - | (254) | - | - | - | - | - | - | - | (254) | - | (254) |
| Change in accounts payable | 389 | 85 | 17 | 491 | - | 491 | (19) | 9 | (30) | 41 | (47) | - | (10) | 435 | - | 435 |
| Change in accrued liabilities | (1,885) | 32 | 33 | (1,820) | - | (1,820) | (211) | 82 | 24 | (69) | 30 | - | - | (1,964) | - | (1,964) |
| Change in unfunded pension obligation | 758 | - | - | 758 | - | 758 | - | - | - | - | - | - | - | 758 | - | 758 |
| Change in other liabilities | 6,414 | 13 | - | 6,427 | - | 6,427 | 5 | - | 4 | - | (4) | - | (9) | 6,423 | - | 6,423 |
| Net cash provided by (used in) operating activities | <u>12,599</u> | <u>3,697</u> | <u>945</u> | <u>17,241</u> | <u>-</u> | <u>17,241</u> | <u>(1,147)</u> | <u>(278)</u> | <u>938</u> | <u>1,609</u> | <u>(991)</u> | <u>18</u> | <u>(163)</u> | <u>17,227</u> | <u>(2,000)</u> | <u>15,227</u> |
| Purchases of assets limited as to use | (4,689) | (1,716) | - | (6,405) | - | (6,405) | - | - | - | - | - | - | (1,065) | (7,470) | - | (7,470) |
| Proceeds from sale of assets limited as to use | 4,647 | 1,772 | - | 6,419 | - | 6,419 | - | - | - | - | - | - | 993 | 7,412 | - | 7,412 |
| Purchase of investments | (31,601) | - | 7 | (31,594) | - | (31,594) | - | - | - | - | - | - | (462) | (32,056) | - | (32,056) |
| Proceeds from sale of investments | 31,538 | - | - | 31,538 | - | 31,538 | - | - | - | - | - | - | 750 | 32,288 | - | 32,288 |
| Expenditures for property and equipment | (5,019) | (433) | (140) | (5,592) | - | (5,592) | (48) | - | (221) | (245) | (24) | - | - | (6,130) | - | (6,130) |
| Proceeds from disposal of property and equipment | 2 | - | - | 2 | - | 2 | 1 | - | 3 | - | - | - | - | 6 | - | 6 |
| Investment in InnovAge (PACE) | (3,000) | - | - | (3,000) | - | (3,000) | - | - | - | - | - | - | - | (3,000) | - | (3,000) |
| Net cash provided by (used in) investing activities | <u>(8,122)</u> | <u>(377)</u> | <u>(133)</u> | <u>(8,632)</u> | <u>-</u> | <u>(8,632)</u> | <u>(47)</u> | <u>-</u> | <u>(218)</u> | <u>(245)</u> | <u>(24)</u> | <u>-</u> | <u>216</u> | <u>(8,950)</u> | <u>-</u> | <u>(8,950)</u> |
| CCRC contracts refunded | (559) | - | - | (559) | - | (559) | - | - | - | - | - | - | - | (559) | - | (559) |
| Change in deposits on unoccupied units | 309 | (1) | (1) | 307 | - | 307 | - | - | - | - | - | - | - | 307 | - | 307 |
| Principal payments on long-term debt | (2,951) | (676) | (555) | (4,182) | - | (4,182) | - | - | (191) | (266) | (235) | - | - | (4,874) | - | (4,874) |
| Net change in due to/due from related entities | <u>(5,543)</u> | <u>(1,000)</u> | <u>423</u> | <u>(6,120)</u> | <u>-</u> | <u>(6,120)</u> | <u>1,070</u> | <u>268</u> | <u>1,597</u> | <u>(10)</u> | <u>1,333</u> | <u>(18)</u> | <u>(119)</u> | <u>(1,999)</u> | <u>1,999</u> | <u>-</u> |
| Net cash provided by (used in) financing activities | <u>(8,744)</u> | <u>(1,677)</u> | <u>(133)</u> | <u>(10,554)</u> | <u>-</u> | <u>(10,554)</u> | <u>1,070</u> | <u>268</u> | <u>1,406</u> | <u>(276)</u> | <u>1,098</u> | <u>(18)</u> | <u>(119)</u> | <u>(7,125)</u> | <u>1,999</u> | <u>(5,126)</u> |
| Net increase in cash, cash equivalents and restricted cash | (4,267) | 1,643 | 679 | (1,945) | - | (1,945) | (124) | (10) | 2,126 | 1,088 | 83 | - | (66) | 1,152 | (1) | 1,151 |
| Cash, cash equivalents and restricted cash, beginning of year | <u>20,917</u> | <u>2,259</u> | <u>2,121</u> | <u>25,297</u> | <u>-</u> | <u>25,297</u> | <u>1,297</u> | <u>97</u> | <u>1,600</u> | <u>3,283</u> | <u>192</u> | <u>-</u> | <u>416</u> | <u>32,182</u> | <u>1</u> | <u>32,183</u> |
| Cash, cash equivalents and restricted cash, end of year | <u>\$ 16,650</u> | <u>\$ 3,902</u> | <u>\$ 2,800</u> | <u>\$ 23,352</u> | <u>\$ -</u> | <u>\$ 23,352</u> | <u>\$ 1,173</u> | <u>\$ 87</u> | <u>\$ 3,726</u> | <u>\$ 4,371</u> | <u>\$ 275</u> | <u>\$ -</u> | <u>\$ 350</u> | <u>\$ 33,334</u> | <u>\$ -</u> | <u>\$ 33,334</u> |
| Supplemental disclosure: | | | | | | | | | | | | | | | | |
| Cash paid for interest | 3,336 | 1,094 | 458 | 4,888 | - | 4,888 | - | - | 231 | 508 | 267 | - | - | 5,894 | - | 5,894 |

Eskaton and Subsidiaries
Eskaton Properties, Inc. Consolidating Schedule – Balance Sheet
Year Ended December 31, 2019
(in thousands)

| | Home Office | Eskaton Care Center Manzanita | Eskaton Care Center Fair Oaks | Eskaton Care Center Greenhaven | Eskaton Monroe Lodge | Eskaton Lodge Cameron Park | Eskaton Gold River Lodge | Eskaton Home Healthcare | Eskaton Village Carmichael | Eliminations | Eskaton Properties, Inc. |
|---|-------------|-------------------------------------|-------------------------------------|--------------------------------------|-------------------------|----------------------------------|-----------------------------|----------------------------|----------------------------------|--------------|-----------------------------|
| Assets | | | | | | | | | | | |
| Current assets: | | | | | | | | | | | |
| Cash and cash equivalents | \$ 16,077 | \$ 1 | \$ 1 | \$ 1 | \$ 112 | \$ 1 | \$ 1 | \$ - | \$ 2 | \$ - | \$ 16,196 |
| Assets limited as to use, required for current liabilities | 111 | - | - | - | - | - | 117 | - | 238 | - | 466 |
| Investments | 57,257 | - | - | - | - | - | - | - | 4,665 | - | 61,922 |
| Accounts receivable, net | 6 | 1,579 | 1,980 | 1,449 | 10 | 51 | 84 | 303 | 878 | - | 6,340 |
| Other receivables | 1,673 | - | - | 2 | 4 | - | 3 | 46 | 48 | - | 1,776 |
| Inventories | 25 | 9 | 28 | 19 | 1 | 2 | 9 | 8 | 100 | - | 201 |
| Funded pension obligation | 224 | - | - | - | - | - | - | - | - | - | 224 |
| Deposits and prepaid expenses | 526 | 114 | 55 | 88 | 35 | 26 | 21 | 12 | 180 | - | 1,057 |
| Due from related parties | 7,001 | - | - | - | - | - | - | - | - | - | 7,001 |
| Total current assets | 82,900 | 1,703 | 2,064 | 1,559 | 162 | 80 | 235 | 369 | 6,111 | - | 95,183 |
| Assets limited as to use, net of amount required for current liabilities | 1,023 | - | - | - | - | - | 1,076 | - | 4,099 | - | 6,198 |
| Property and equipment, net | 1,425 | 1,313 | 3,049 | 3,156 | 2,263 | 1,989 | 6,519 | 17 | 29,702 | - | 49,433 |
| Other assets: | | | | | | | | | | | |
| Land available for sale | 1,830 | - | - | - | - | - | - | - | - | - | 1,830 |
| Due from liability insurer | 4,978 | - | - | - | - | - | - | - | - | - | 4,978 |
| Associate member/resident/patient deposits | - | 8 | 3 | 3 | - | - | - | - | 2,222 | - | 2,236 |
| Other | 3,195 | - | - | - | - | - | - | - | 1,511 | - | 4,706 |
| Due from related parties, net of current portion | 4,300 | - | - | - | - | - | - | - | - | - | 4,300 |
| | 14,303 | 8 | 3 | 3 | - | - | - | - | 3,733 | - | 18,050 |
| Total assets | \$ 99,651 | \$ 3,024 | \$ 5,116 | \$ 4,718 | \$ 2,425 | \$ 2,069 | \$ 7,830 | \$ 386 | \$ 43,645 | \$ - | \$ 168,864 |

Eskaton and Subsidiaries
Eskaton Properties, Inc. Consolidating Schedule – Balance Sheet (Continued)
December 31, 2019
(in thousands)

| | Home Office | Eskaton Care Center Manzanita | Eskaton Care Center Fair Oaks | Eskaton Care Center Greenhaven | Eskaton Monroe Lodge | Eskaton Lodge Cameron Park | Eskaton Gold River Lodge | Eskaton Home Healthcare | Eskaton Village Carmichael | Eliminations | Eskaton Properties, Inc. |
|---|-------------|-------------------------------------|-------------------------------------|--------------------------------------|-------------------------|----------------------------------|-----------------------------|----------------------------|----------------------------------|--------------|-----------------------------|
| Liabilities and Net Assets (Deficit) | | | | | | | | | | | |
| Current liabilities: | | | | | | | | | | | |
| Current maturities of long-term debt | \$ 937 | \$ 625 | \$ 2,290 | \$ 2,732 | \$ 814 | \$ 1,701 | \$ 401 | \$ - | \$ 4,640 | \$ - | \$ 14,140 |
| Current portion of deferred revenue from unamortized CCRC entrance fees | - | - | - | - | - | - | - | - | 2,798 | - | 2,798 |
| Deposits on unoccupied CCRC units | - | - | - | - | - | - | - | - | 541 | - | 541 |
| Accounts payable | 539 | 295 | 254 | 284 | 31 | 25 | 34 | (8) | 468 | - | 1,922 |
| Accrued liabilities: | | | | | | | | | | | |
| Payroll and payroll taxes | 626 | 58 | 96 | 110 | 13 | 50 | 79 | 31 | 121 | - | 1,184 |
| Vacation | 445 | 233 | 258 | 264 | 37 | 43 | 81 | 66 | 329 | - | 1,756 |
| Current portion of self-insured workers' compensation | 2,341 | - | - | - | - | - | - | - | - | - | 2,341 |
| Self-insured employee health plan | 1,495 | - | - | - | - | - | - | - | - | - | 1,495 |
| Interest | 67 | 2 | 6 | 8 | 2 | 5 | 69 | - | 207 | - | 366 |
| Other | 306 | 21 | 96 | 130 | 113 | 7 | 16 | 3 | - | - | 692 |
| Due to related parties | 171 | - | - | - | - | - | - | - | - | - | 171 |
| Total current liabilities | 6,927 | 1,234 | 3,000 | 3,528 | 1,010 | 1,831 | 680 | 92 | 9,104 | - | 27,406 |
| Other liabilities: | | | | | | | | | | | |
| Self-insured workers' compensation, net of current portion | 11,528 | - | - | - | - | - | - | - | - | - | 11,528 |
| Professional liability | 9,148 | - | - | - | - | - | - | - | - | - | 9,148 |
| Associate member/resident/patient deposits | - | 8 | 3 | 3 | - | - | - | - | 2,222 | - | 2,236 |
| Other | 4 | 6 | 2 | 4 | - | 1 | 12 | 6 | 64 | - | 99 |
| | 20,680 | 14 | 5 | 7 | - | 1 | 12 | 6 | 2,286 | - | 23,011 |
| Long-term debt, net of current maturities | 12,613 | - | - | - | - | - | 11,140 | - | 29,466 | - | 53,219 |
| Refundable CCRC entrance fees | - | - | - | - | - | - | - | - | 2,055 | - | 2,055 |
| Deferred revenue from unamortized CCRC entrance fees, net of current portion | - | - | - | - | - | - | - | - | 4,965 | - | 4,965 |
| Total liabilities | 40,220 | 1,248 | 3,005 | 3,535 | 1,010 | 1,832 | 11,832 | 98 | 47,876 | - | 110,656 |
| Net assets (deficit): | | | | | | | | | | | |
| Net assets (deficit) without donor restrictions | 59,431 | 1,776 | 2,111 | 1,183 | 1,415 | 237 | (4,002) | 288 | (4,238) | - | 58,201 |
| Net assets with donor restrictions | - | - | - | - | - | - | - | - | 7 | - | 7 |
| Total net assets (deficit) | 59,431 | 1,776 | 2,111 | 1,183 | 1,415 | 237 | (4,002) | 288 | (4,231) | - | 58,208 |
| Total liabilities and net assets (deficit) | \$ 99,651 | \$ 3,024 | \$ 5,116 | \$ 4,718 | \$ 2,425 | \$ 2,069 | \$ 7,830 | \$ 386 | \$ 43,645 | \$ - | \$ 168,864 |

Eskaton and Subsidiaries
Eskaton Properties, Inc. Consolidating Schedule – Operations and Changes in Net Assets (Deficit)
Year Ended December 31, 2019
(in thousands)

| | Home Office | Eskaton Care Center Manzanita | Eskaton Care Center Fair Oaks | Eskaton Care Center Greenhaven | Eskaton Monroe Lodge | Eskaton Lodge Cameron Park | Eskaton Gold River Lodge | Eskaton Home Healthcare | Eskaton Village Carmichael | Eliminations | Eskaton Properties, Inc. |
|---|-------------|-------------------------------------|-------------------------------------|--------------------------------------|-------------------------|----------------------------------|-----------------------------|----------------------------|----------------------------------|--------------|-----------------------------|
| Net assets (deficit) without donor restrictions: | | | | | | | | | | | |
| Revenue, gains, and other support: | | | | | | | | | | | |
| Net patient service revenue | \$ - | \$ 12,887 | \$ 17,930 | \$ 17,001 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 47,818 |
| Resident service revenue, including amortization of CCRC entrance fees | - | - | - | - | 3,833 | 3,174 | 7,374 | - | 34,038 | - | 48,419 |
| Home based services | - | - | - | - | - | - | - | 2,430 | - | - | 2,430 |
| Other, net | 12,921 | 98 | 31 | 48 | 158 | 47 | 91 | - | 1,207 | (6,235) | 8,366 |
| Total revenues, gains, and other support | 12,921 | 12,985 | 17,961 | 17,049 | 3,991 | 3,221 | 7,465 | 2,430 | 35,245 | (6,235) | 107,033 |
| Expenses: | | | | | | | | | | | |
| Salaries and wages | 8,875 | 7,142 | 9,139 | 8,853 | 1,069 | 1,286 | 2,606 | 2,332 | 9,321 | - | 50,623 |
| Employee benefits | (3,544) | 2,448 | 2,899 | 2,830 | 358 | 390 | 795 | 738 | 2,922 | - | 9,836 |
| Professional fees | 8,704 | 804 | 568 | 164 | - | 2 | 3 | 2 | 48 | - | 10,295 |
| Supplies | 422 | 688 | 930 | 691 | 414 | 258 | 446 | 13 | 340 | - | 4,202 |
| Purchased services | 2,205 | 1,167 | 1,419 | 1,313 | 513 | 374 | 783 | 270 | 5,984 | (6,235) | 7,793 |
| Ancillary costs | - | 1,052 | 928 | 993 | - | 28 | 41 | 31 | 659 | - | 3,732 |
| Utilities | 199 | 306 | 346 | 308 | 326 | 149 | 287 | 39 | 1,645 | - | 3,605 |
| Insurance and other | 1,758 | 832 | 1,353 | 1,369 | 145 | 112 | 202 | 208 | 972 | - | 6,951 |
| Depreciation | 502 | 171 | 273 | 310 | 318 | 208 | 604 | 6 | 4,325 | - | 6,717 |
| Interest and amortization | 639 | 27 | 99 | 118 | 35 | 74 | 540 | - | 1,778 | - | 3,310 |
| Total operating expenses | 19,760 | 14,637 | 17,954 | 16,949 | 3,178 | 2,881 | 6,307 | 3,639 | 27,994 | (6,235) | 107,064 |
| Income (loss) from operations | (6,839) | (1,652) | 7 | 100 | 813 | 340 | 1,158 | (1,209) | 7,251 | - | (31) |
| Nonoperating revenue (expenses): | | | | | | | | | | | |
| Investment income | 9,660 | - | - | - | - | - | 32 | - | 912 | - | 10,604 |
| Other components of net periodic pension cost | (941) | - | - | - | - | - | - | - | - | - | (941) |
| Other | 168 | - | - | - | - | - | - | - | 2 | - | 170 |
| Total nonoperating revenue (expenses), net | 8,887 | - | - | - | - | - | 32 | - | 914 | - | 9,833 |
| Excess of revenues, gains, and other support over expenses | \$ 2,048 | \$ (1,652) | \$ 7 | \$ 100 | \$ 813 | \$ 340 | \$ 1,190 | \$ (1,209) | \$ 8,165 | \$ - | \$ 9,802 |

Eskaton and Subsidiaries
Eskaton Properties, Inc. Consolidating Schedule – Operations and Changes in Net Assets (Deficit) (Continued)
Year Ended December 31, 2019
(in thousands)

| | <u>Home Office</u> | <u>Eskaton Care Center Manzanita</u> | <u>Eskaton Care Center Fair Oaks</u> | <u>Eskaton Care Center Greenhaven</u> | <u>Eskaton Monroe Lodge</u> | <u>Eskaton Lodge Cameron Park</u> | <u>Eskaton Gold River Lodge</u> | <u>Eskaton Home Healthcare</u> | <u>Eskaton Village Carmichael</u> | <u>Eliminations</u> | <u>Eskaton Properties, Inc.</u> |
|--|--------------------|--|--|---|---------------------------------|---------------------------------------|-------------------------------------|------------------------------------|---|---------------------|-------------------------------------|
| Excess (deficiency) of revenues, gains, and other support over expenses (page 47) | \$ 2,048 | \$ (1,652) | \$ 7 | \$ 100 | \$ 813 | \$ 340 | \$ 1,190 | \$ (1,209) | \$ 8,165 | \$ - | \$ 9,802 |
| Pension related changes other than net periodic pension cost | 1,977 | - | - | - | - | - | - | - | - | - | 1,977 |
| Transfers between related entities | 5,246 | 2,381 | 721 | 131 | (646) | (351) | (1,091) | 663 | (8,055) | - | (1,001) |
| Change in net assets (deficit) without donor restrictions | 9,271 | 729 | 728 | 231 | 167 | (11) | 99 | (546) | 110 | - | 10,778 |
| Net assets (deficit) without donor restrictions, beginning of year | 50,160 | 1,047 | 1,383 | 952 | 1,248 | 248 | (4,101) | 834 | (4,348) | - | 47,423 |
| Net assets (deficit) without donor restrictions, end of year | <u>\$ 59,431</u> | <u>\$ 1,776</u> | <u>\$ 2,111</u> | <u>\$ 1,183</u> | <u>\$ 1,415</u> | <u>\$ 237</u> | <u>\$ (4,002)</u> | <u>\$ 288</u> | <u>\$ (4,238)</u> | <u>\$ -</u> | <u>\$ 58,201</u> |
| Net assets with donor restrictions: | | | | | | | | | | | |
| Contributions | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 2 | \$ - | \$ 2 |
| Change in net assets with donor restrictions | - | - | - | - | - | - | - | - | 2 | - | 2 |
| Net assets with donor restrictions, beginning of year | - | - | - | - | - | - | - | - | 5 | - | 5 |
| Net assets with donor restrictions, end of year | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 7</u> | <u>\$ -</u> | <u>\$ 7</u> |
| Change in net assets (deficit) | \$ 9,271 | \$ 729 | \$ 728 | \$ 231 | \$ 167 | \$ (11) | \$ 99 | \$ (546) | \$ 112 | \$ - | \$ 10,780 |
| Net assets (deficit), beginning of year | 50,160 | 1,047 | 1,383 | 952 | 1,248 | 248 | (4,101) | 834 | (4,343) | - | 47,428 |
| Net assets (deficit), end of year | <u>\$ 59,431</u> | <u>\$ 1,776</u> | <u>\$ 2,111</u> | <u>\$ 1,183</u> | <u>\$ 1,415</u> | <u>\$ 237</u> | <u>\$ (4,002)</u> | <u>\$ 288</u> | <u>\$ (4,231)</u> | <u>\$ -</u> | <u>\$ 58,208</u> |

Eskaton and Subsidiaries
Eskaton Properties, Inc. Consolidating Schedule – Cash Flows
Year Ended December 31, 2019
(in thousands)

| | Home Office | Eskaton Care Center Manzanita | Eskaton Care Center Fair Oaks | Eskaton Care Center Greenhaven | Eskaton Monroe Lodge | Eskaton Lodge Cameron Park | Eskaton Gold River Lodge | Eskaton Home Healthcare | Eskaton Village Carmichael | Eliminations | Eskaton Properties, Inc. |
|---|-------------|-------------------------------|-------------------------------|--------------------------------|----------------------|----------------------------|--------------------------|-------------------------|----------------------------|--------------|--------------------------|
| Change in net assets (deficit) | \$ 9,271 | \$ 729 | \$ 728 | \$ 231 | \$ 167 | \$ (11) | \$ 99 | \$ (546) | \$ 112 | \$ - | \$ 10,780 |
| Adjustments to reconcile change in net assets (deficit) to net cash provided by (used in) operating activities: | | | | | | | | | | | |
| Depreciation | 502 | 171 | 273 | 310 | 318 | 208 | 604 | 6 | 4,325 | - | 6,717 |
| Amortization of deferred financing costs and premium | (29) | 2 | 8 | 9 | 3 | 6 | (32) | - | 1 | - | (32) |
| Amortization of CCRC entrance fees | - | - | - | - | - | - | - | - | (2,777) | - | (2,777) |
| Net realized and unrealized gain on assets limited as to use | (10) | - | - | - | - | - | (11) | - | (66) | - | (87) |
| Net realized and unrealized gain on investments | (8,676) | - | - | - | - | - | - | - | (647) | - | (9,323) |
| Pension related changes other than net periodic pension cost | (1,977) | - | - | - | - | - | - | - | - | - | (1,977) |
| Transfers between related entities | (5,246) | (2,381) | (721) | (131) | 646 | 351 | 1,091 | (663) | 8,055 | - | 1,001 |
| CCRC resales of nonrefundable contracts | - | - | - | - | - | - | - | - | 1,193 | - | 1,193 |
| CCRC sales of nonrefundable contracts | - | - | - | - | - | - | - | - | 2,005 | - | 2,005 |
| CCRC sales of refundable contracts | - | - | - | - | - | - | - | - | 125 | - | 125 |
| Gain on disposal of property and equipment | - | - | - | - | - | - | - | - | (2) | - | (2) |
| Change in operating assets and liabilities: | | | | | | | | | | | |
| Change in receivables | (544) | (438) | (140) | 242 | (9) | (41) | (38) | 705 | 102 | - | (161) |
| Change in inventories | (5) | 7 | 10 | (5) | - | 2 | (5) | (1) | (54) | - | (51) |
| Change in deposits and prepaid expenses | (188) | (35) | 69 | (28) | 1 | 1 | (16) | 3 | (41) | - | (234) |
| Change in other assets | 431 | (8) | 5 | 2 | - | - | - | - | (684) | - | (254) |
| Change in accounts payable | 229 | 93 | 53 | 57 | 3 | (1) | 14 | (6) | (53) | - | 389 |
| Change in accrued liabilities | (1,060) | (247) | (235) | (124) | (39) | 18 | (27) | (167) | (4) | - | (1,885) |
| Change in unfunded pension obligation | 758 | - | - | - | - | - | - | - | - | - | 758 |
| Change in other liabilities | 6,250 | 16 | (6) | 1 | - | (9) | 2 | 6 | 154 | - | 6,414 |
| Net cash provided by (used in) operating activities | (294) | (2,091) | 44 | 564 | 1,090 | 524 | 1,681 | (663) | 11,744 | - | 12,599 |
| Purchases of assets limited as to use | (848) | - | - | - | - | - | (892) | - | (2,949) | - | (4,689) |
| Proceeds from sale of assets limited as to use | 877 | - | - | - | - | - | 922 | - | 2,848 | - | 4,647 |
| Purchase of investments | (28,605) | - | - | - | - | - | - | - | (2,996) | - | (31,601) |
| Proceeds from sale of investments | 27,678 | - | - | - | - | - | - | - | 3,860 | - | 31,538 |
| Expenditures for property and equipment | (360) | (241) | (585) | (480) | (378) | (39) | (213) | - | (2,723) | - | (5,019) |
| Proceeds from disposal of property and equipment | - | - | - | - | - | - | - | - | 2 | - | 2 |
| Investment in InnovAge (PACE) | (3,000) | - | - | - | - | - | - | - | - | - | (3,000) |
| Net cash provided by (used in) investing activities | (4,258) | (241) | (585) | (480) | (378) | (39) | (183) | - | (1,958) | - | (8,122) |
| CCRC contracts refunded | - | - | - | - | - | - | - | - | (559) | - | (559) |
| Change in deposits on unoccupied units | - | - | - | - | - | - | - | - | 309 | - | 309 |
| Principal payments on long-term debt | (473) | (49) | (180) | (215) | (64) | (134) | (352) | - | (1,484) | - | (2,951) |
| Net change in due to/due from related entities | 702 | 2,381 | 721 | 131 | (646) | (351) | (1,089) | 663 | (8,055) | - | (5,543) |
| Net cash provided by (used in) financing activities | 229 | 2,332 | 541 | (84) | (710) | (485) | (1,441) | 663 | (9,789) | - | (8,744) |
| Net increase in cash, cash equivalents and restricted cash | (4,323) | - | - | - | 2 | - | 57 | - | (3) | - | (4,267) |
| Cash, cash equivalents and restricted cash, beginning of year | 20,500 | 1 | 1 | 1 | 110 | 1 | 48 | - | 255 | - | 20,917 |
| Cash, cash equivalents and restricted cash, end of year | \$ 16,177 | \$ 1 | \$ 1 | \$ 1 | \$ 112 | \$ 1 | \$ 105 | \$ - | \$ 252 | \$ - | \$ 16,650 |
| Supplemental disclosure: | | | | | | | | | | | |
| Cash paid for interest | 665 | 25 | 91 | 109 | 32 | 68 | 569 | - | 1,777 | - | 3,336 |

Eskaton and Subsidiaries
Eskaton Consolidating Schedule – Balance Sheet
December 31, 2019
(in thousands)

| | <u>Parent</u> | <u>Adult Day Health Care</u> | <u>Live Well At Home</u> | <u>Eliminations</u> | <u>Eskaton Combined</u> |
|---|-----------------|----------------------------------|------------------------------|---------------------|-----------------------------|
| Assets | | | | | |
| Current assets: | | | | | |
| Cash and cash equivalents | \$ 18 | \$ 383 | \$ 772 | \$ - | \$ 1,173 |
| Accounts receivable, net | - | 92 | 77 | - | 169 |
| Other receivables | (2) | 7 | 1 | - | 6 |
| Deposits and prepaid expenses | - | 26 | 48 | - | 74 |
| Due from related parties | (10) | - | - | - | (10) |
| Total current assets | <u>6</u> | <u>508</u> | <u>898</u> | <u>-</u> | <u>1,412</u> |
| Property and equipment, net | 1,065 | 68 | 147 | - | 1,280 |
| Other assets | <u>1,284</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>1,284</u> |
| | <u>2,349</u> | <u>68</u> | <u>147</u> | <u>-</u> | <u>2,564</u> |
| Total assets | <u>\$ 2,355</u> | <u>\$ 576</u> | <u>\$ 1,045</u> | <u>\$ -</u> | <u>\$ 3,976</u> |
| Liabilities and Net Assets (Deficit) | | | | | |
| Current liabilities: | | | | | |
| Accounts payable | \$ 2 | \$ 5 | \$ 2 | \$ - | \$ 9 |
| Accrued liabilities: | | | | | - |
| Payroll and payroll taxes | 5 | 2 | 30 | - | 37 |
| Vacation | 10 | 17 | 9 | - | 36 |
| Other | - | 9 | 17 | - | 26 |
| Due to related-parties | <u>338</u> | <u>719</u> | <u>1,599</u> | <u>-</u> | <u>2,656</u> |
| Total current liabilities | <u>355</u> | <u>752</u> | <u>1,657</u> | <u>-</u> | <u>2,764</u> |
| Other liabilities | <u>4</u> | <u>15</u> | <u>-</u> | <u>-</u> | <u>19</u> |
| Total liabilities | <u>359</u> | <u>767</u> | <u>1,657</u> | <u>-</u> | <u>2,783</u> |
| Net assets (deficit): | | | | | |
| Net assets (deficit) without donor restrictions | 1,996 | (191) | (612) | - | 1,193 |
| Net assets with donor restrictions | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> |
| Total net assets (deficit) | <u>1,996</u> | <u>(191)</u> | <u>(612)</u> | <u>-</u> | <u>1,193</u> |
| Total liabilities and net assets (deficit) | <u>\$ 2,355</u> | <u>\$ 576</u> | <u>\$ 1,045</u> | <u>\$ -</u> | <u>\$ 3,976</u> |

Eskaton and Subsidiaries
Eskaton Consolidating Schedule – Operations and Changes in Net Assets (Deficit)
Year Ended December 31, 2019
(in thousands)

| | Parent | Adult Day Health Care | Live Well At Home | Eliminations | Eskaton Combined |
|--|---------------|----------------------------------|------------------------------|---------------------|-----------------------------|
| Net assets (deficit) without donor restrictions: | | | | | |
| Revenue, gains, and other support: | | | | | |
| Home based services | \$ - | \$ 747 | \$ 857 | \$ - | \$ 1,604 |
| Other, net | 5 | 56 | - | - | 61 |
| Total revenues, gains, and other support | 5 | 803 | 857 | - | 1,665 |
| Expenses: | | | | | |
| Salaries and wages | 168 | 681 | 642 | - | 1,491 |
| Employee benefits | 49 | 236 | 189 | - | 474 |
| Professional fees | - | 6 | - | - | 6 |
| Supplies | 3 | 72 | 5 | - | 80 |
| Purchased services | 24 | 96 | 134 | - | 254 |
| Ancillary costs | - | 1 | - | - | 1 |
| Utilities | 4 | 2 | 7 | - | 13 |
| Insurance and other | 32 | 220 | 106 | - | 358 |
| Depreciation | - | 18 | 28 | - | 46 |
| Total operating expenses | 280 | 1,332 | 1,111 | - | 2,723 |
| Change in net assets without donor restrictions | (275) | (529) | (254) | - | (1,058) |
| Net assets (deficit) without donor restrictions, beginning of year | 2,271 | 338 | (358) | - | 2,251 |
| Net assets (deficit) without donor restrictions, end of year | \$ 1,996 | \$ (191) | \$ (612) | \$ - | \$ 1,193 |

Eskaton and Subsidiaries
Eskaton Consolidating Schedule – Cash Flows
Year Ended December 31, 2019
(in thousands)

| | Parent | Adult Day Health Care | Live Well At Home | Eliminations | Eskaton Combined |
|--|---------------|----------------------------------|------------------------------|---------------------|-----------------------------|
| Change in net assets (deficit) | \$ (275) | \$ (529) | \$ (254) | \$ - | \$ (1,058) |
| Adjustments to reconcile change in net assets to net cash used in operating activities: | | | | | |
| Depreciation | - | 18 | 28 | - | 46 |
| Change in operating assets and liabilities: | | | | | |
| Change in receivables | 2 | (25) | 134 | - | 111 |
| Change in deposits and prepaid expenses | 2 | (5) | (18) | - | (21) |
| Change in accounts payable | - | (1) | (18) | - | (19) |
| Change in accrued liabilities | (5) | 1 | (207) | - | (211) |
| Change in other liabilities | - | 5 | - | - | 5 |
| Net cash used in operating activities | (276) | (536) | (335) | - | (1,147) |
| Expenditures for property and equipment | (48) | - | - | - | (48) |
| Proceeds from disposal of property and equipment | - | - | 1 | - | 1 |
| Net cash used in investing activities | (48) | - | - | - | (48) |
| Net change in due to/due from related entities | 309 | 719 | 42 | - | 1,070 |
| Net cash used in financing activities | 309 | 719 | 42 | - | 1,070 |
| Net increase in cash, cash equivalents and restricted cash | (15) | 183 | (292) | - | (124) |
| Cash, cash equivalents and restricted cash, beginning of year | 33 | 200 | 1,064 | - | 1,297 |
| Cash, cash equivalents and restricted cash, end of year | <u>\$ 18</u> | <u>\$ 383</u> | <u>\$ 772</u> | <u>\$ -</u> | <u>\$ 1,173</u> |

Eskaton and Subsidiaries

Supplementary Information – Social Responsibility (Unaudited)

Years Ended December 31, 2019 and 2018

Eskaton supports community charitable organizations, and other not-for-profit aging services organizations that provide services to older adults, through financial contributions to those organizations. In addition, Eskaton provides the following community service programs:

Resident Assistance Funds – Eskaton contributes funds to and solicits donations to various resident assistance funds that provide help to older adults who can no longer afford the monthly fees associated with their care and do not have sufficient family resources to cover the full cost of services. Residents are screened based on income and net assets and family resources and eligible residents are provided a monthly assistance stipend to supplement available income as necessary.

Telephone Reassurance Program – Eskaton owns and operates a telephone reassurance/home visitor program. The Telephone Reassurance Program is provided primarily by volunteers, is free to clients, and includes daily telephone calls and/or weekly home visits to isolated older adults.

Adult Day Health Care Center (“ADHC”) – Eskaton owns and operates an ADHC program that provides social, recreational, and rehabilitation services to residents of a portion of Sacramento County. The ADHC program accepts Medi-Cal clients despite the shortfall of Medi-Cal reimbursement compared to cost. The ADHC program also accepts uninsured and under-insured clients at rates below actual cost.

Social responsibility costs – The Organization considers the actual costs of charitable community organizations and aging services organization sponsorships, and actual costs, net of any reimbursement, of providing community service programs, to be social responsibility. The level of social responsibility provided for the years ended December 31 is measured as follows (dollar amounts in thousands):

| | <u>2019</u> | <u>2018</u> |
|-------------------------------|-----------------|-----------------|
| Community sponsorships | \$ 84 | \$ 95 |
| Aging services sponsorships | 59 | 86 |
| Resident Assistance Funds | 107 | 165 |
| Telephone Reassurance Program | 275 | 273 |
| ADHC, net of revenue | <u>529</u> | <u>450</u> |
| Total | <u>\$ 1,054</u> | <u>\$ 1,069</u> |

Community service program operating statistics:

Resident Assistance Funds:

| | | |
|----------------------|----|-----|
| Months of assistance | 77 | 108 |
| Residents assisted | 9 | 11 |

Telephone Reassurance Program:

| | | |
|-----------------|--------|--------|
| Telephone calls | 57,123 | 63,201 |
| Home visits | 2,644 | 2,562 |

| | | |
|------------------|-------|-------|
| ADHC client days | 9,038 | 9,990 |
|------------------|-------|-------|

PART 5
LIQUID RESERVES



*Report of Independent Auditors and
Continuing Care Liquid Reserve Schedules*

Eskaton and Subsidiaries

December 31, 2019



MOSSADAMS

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Report of Independent Auditors

To the Board of Directors
Eskaton and Subsidiaries

We have audited the accompanying financial statements of Eskaton and Subsidiaries, which comprise the continuing care liquid reserve schedules, Form 5-1 through Form 5-5, as of and for the year ended December 31, 2019.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the liquid reserve requirements of California Health and Safety Code Section 1792. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatements of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the continuing care reserves of Eskaton and Subsidiaries as of and for the year ended December 31, 2019, in conformity with the liquid reserve requirements of California Health and Safety Code Section 1792.

Basis of Accounting

We draw attention to the basis of accounting used to prepare the financial statements. The financial statements are prepared by Eskaton and Subsidiaries on the basis of the liquid reserve requirements of California Health and Safety Code Section 1792, which is a basis of accounting other than accounting principles generally accepted in the United States of America, to meet the requirements of California Health and Safety Code Section 1792. Our opinion is not modified with respect to this matter.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements, as a whole. The accompanying Statement of Cash Flows – Direct Method; Supplementary Form 5-4 – Calculation of Reimbursement for Services to Nonresidents; Supplementary Form 5-5 – Description of Reserves under SB 1212; and Supplementary Form 5-5 – ALATU – Composition of Assets, presented as supplementary schedules, are presented for the purpose of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements, and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements, or to the financial statements themselves, and other additional procedures in accordance with the auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated in all material respects in relation to the financial statements, taken as a whole.

Restriction on Use

Our report is intended solely for the information and use of the Board of Directors and management of Eskaton and Subsidiaries and the California Department of Social Services and is not intended to be, and should not be, used by anyone other than these specified parties.

A handwritten signature in blue ink that reads "Moss Adams LLP". The signature is written in a cursive, flowing style.

San Francisco, California
April 28, 2020

Continuing Care Liquid Reserve Schedules

Eskaton and Subsidiaries
Form 5-1
Long-Term Debt Incurred in Prior Fiscal Year

FORM 5-1
LONG-TERM DEBT INCURRED
IN PRIOR FISCAL YEAR
(Including Balloon Debt)

| Long-Term Debt Obligation | (a) Date Incurred | (b) Principal Paid During Fiscal Year | (c) Interest Paid During Fiscal Year | (d) Credit Enhancement Premiums Paid in Fiscal Year | (e) Total Paid (columns (b) + (c) + (d)) |
|------------------------------|----------------------|---|--|--|--|
| 1 | | See attachment to Form 5-1 | | | |
| 2 | | | | | |
| 3 | | | | | |
| 4 | | | | | |
| 5 | | | | | |
| 6 | | | | | |
| 7 | | | | | |
| 8 | | | | | |
| | TOTAL: | \$ 4,874,000 | \$ 5,894,000 | \$ - | \$ 10,768,000 |

*(Transfer this amount to
Form 5-3, Line 1)*

NOTE: For column (b), do not include voluntary payments made to pay down principal.

PROVIDER: Eskaton

Eskaton and Subsidiaries
Attachment to Form 5-1
Long-Term Debt Incurred in Prior Fiscal Year

ATTACHMENT TO FORM 5-1
LONG-TERM DEBT INCURRED
IN PRIOR FISCAL YEAR
(Including Balloon Debt)

| Long-Term Debt Obligation | (a) Date Incurred | (b) Principal Paid During Fiscal Year | (c) Interest Paid During Fiscal Year | (d) Credit Enhancement Premiums Paid in Fiscal Year | (e) Total Paid (columns (b) + (c) + (d)) |
|------------------------------|----------------------|---|--|--|---|
| 1 | 3/29/2002 | \$ 103,000 | \$ 105,000 | | \$ 208,000 |
| 2 | 12/21/2006 | 555,000 | 458,000 | | 1,013,000 |
| 3 | 4/1/2008 | 950,000 | 482,000 | | 1,432,000 |
| 4 | 3/31/2011 | 234,000 | 267,000 | | 501,000 |
| 5 | 5/22/2012 | 1,210,000 | 1,638,000 | | 2,848,000 |
| 6 | 11/29/2012 | 190,000 | 231,000 | | 421,000 |
| 7 | 6/6/2013 | 1,365,000 | 2,205,000 | | 3,570,000 |
| 8 | 6/10/2015 | 267,000 | 508,000 | | 775,000 |
| 9 | | | | | |
| 10 | | | | | |
| 11 | | | | | |
| 12 | | | | | |
| 13 | | | | | |
| 14 | | | | | |
| | TOTAL: | \$ 4,874,000 | \$ 5,894,000 | \$ - | \$ 10,768,000 |

PROVIDER: Eskaton

Eskaton and Subsidiaries
Form 5-2
Long-Term Debt Incurred During Fiscal Year

FORM 5-2
LONG-TERM DEBT INCURRED
DURING FISCAL YEAR
(Including Balloon Debt)

| | (a) | (b) | (c) | (d) | (e) |
|------------------------------|---------------|---|---|--|---|
| Long-Term Debt Obligation | Date Incurred | Total Interest Paid During Fiscal Year | Amount of Most Recent Payment on the Debt | Number of Payments over next 12 months | Reserve Requirement (see instruction 5) (columns (c) x (d)) |
| 1 | | | | | |
| 2 | | | | | |
| 3 | | | | | |
| 4 | | | | | |
| 5 | | | | | |
| 6 | | | | | |
| 7 | | | | | |
| 8 | | | | | |
| TOTAL: | | \$ - | \$ - | - | \$ - |

*(Transfer this amount
to
Form 5-3, Line 2)*

NOTE:

PROVIDER: Eskaton

Eskaton and Subsidiaries
Form 5-3
Calculation of Long-Term Debt Reserve Amount

FORM 5-3
CALCULATION OF LONG-TERM DEBT RESERVE AMOUNT

| Line | | TOTAL |
|-------------|--|-----------------------------|
| 1 | Total from Form 5-1 bottom of Column (e) | <u>\$ 10,768,000</u> |
| 2 | Total from Form 5-2 bottom of Column (e) | <u>\$ -</u> |
| 3 | Facility leasehold or rental payment paid by provider during fiscal year (including related payments such as lease insurance) | <u>\$ -</u> |
| 4 | TOTAL AMOUNT REQUIRED FOR LONG-TERM DEBT RESERVE: | <u><u>\$ 10,768,000</u></u> |

PROVIDER: Eskaton

Eskaton and Subsidiaries
Form 5-4
Calculation of Net Operating Expenses

FORM 5-4
CALCULATION OF NET OPERATING EXPENSES

| Line | | Amounts | TOTAL |
|------|---|--------------|---------------|
| 1 | Total operating expenses from financial statements | | \$ 27,994,000 |
| 2 | Deductions: | | |
| | a. Interest paid on long-term debt (see instructions) | \$ 1,777,000 | |
| | b. Credit enhancement premiums paid for long-term debt (see instructions) | \$ - | |
| | c. Depreciation | \$ 4,325,000 | |
| | d. Amortization | \$ 1,000 | |
| | e. Revenues received during the fiscal year for services to persons who did not have a continuing care contract | \$ 7,195,000 | |
| | f. Extraordinary expenses approved by the Department | \$ - | |
| 3 | Total Deductions | | \$ 13,298,000 |
| 4 | Net Operating Expenses | | \$ 14,696,000 |
| 5 | Divide Line 4 by 365 and enter the result. | | \$ 40,000 |
| 6 | Multiply Line 5 by 75 and enter the result. This is the provider's operating expense reserve amount. | | \$ 3,000,000 |

PROVIDER: Eskaton

COMMUNITY: Eskaton Village - Carmichael

Eskaton and Subsidiaries
Form 5-5
Annual Reserve Certification

ANNUAL RESERVE CERTIFICATION

Provider Name: Eskaton
 Fiscal Year Ended: December 31, 2019

We have reviewed our debt service reserve and operating expense reserve requirements as of, and for the period ended December 31, 2019 and are in compliance with those requirements.

Our liquid reserve requirements, computed using the audited financial statements for the fiscal year are as follows:

| | <u>Amount</u> |
|---|----------------------|
| [1] Debt Service Reserve Amount | \$ 10,768,000 |
| [2] Operating Expense Reserve Amount | \$ 3,000,000 |
| [3] Total Liquid Reserve Amount: | \$ 13,768,000 |

Qualifying assets sufficient to fulfill the above requirements are held as follows:

| | <u>Amount</u> | |
|--|-----------------------------|--------------------------|
| <u>Qualifying Asset Description</u> | <u>Debt Service Reserve</u> | <u>Operating Reserve</u> |
| [4] Cash and Cash Equivalents | \$ 22,038,000 | \$ 10,000,000 |
| [5] Investment Securities | \$ - | \$ 8,474,000 |
| [6] Equity Securities | \$ - | \$ 51,918,000 |
| [7] Unused/Available Lines of Credit | \$ - | \$ - |
| [8] Unused/Available Letters of Credit | \$ - | \$ - |
| [9] Debt Service Reserve | \$ 8,956,000 | (not applicable) |
| [10] Other: | | \$ 762,000 |
| <hr/> | | |
| (describe qualifying asset) | | |
| <hr/> | | |
| Total Amount of Qualifying Assets Listed for Reserve Obligation: [11] | \$ 30,994,000 [12] | \$ 71,154,000 |
| Reserve Obligation Amount: [13] | \$ 10,768,000 [14] | \$ 3,000,000 |
| Surplus/(Deficiency): [15] | \$ 20,226,000 [16] | \$ 68,154,000 |

Signature:


 (Authorized Representative)

Date: April 28, 2020

Chief Executive Officer
 (Title)

NOTE 1 – BASIS OF ACCOUNTING

The accompanying reserve reports have been prepared in accordance with the provisions of Health and Safety Code Section 1792 administered by the State of California Department of Social Services and are not intended to be a complete presentation of Eskaton and Subsidiaries assets, liabilities, revenues, and expenses.

Supplementary Schedules

Eskaton and Subsidiaries
Statement of Cash Flows – Direct Method
December 31, 2019

Cash flows from operating activities:

| | |
|--|---------------------|
| Cash received from independent residents | \$ 22,828,000 |
| Cash received from ALU contract residents | 4,138,000 |
| Cash received from SNF contract residents | 759,000 |
| Cash received from noncontract residents | 6,961,000 |
| Cash received from guest services | 234,000 |
| Cash received from other revenue | 1,207,000 |
| Cash received from other investment income | 199,000 |
| Cash paid for interest | (1,777,000) |
| Cash paid to suppliers and employees | <u>(22,805,000)</u> |

| | |
|---|-------------------|
| Net cash provided by operating activities | <u>11,744,000</u> |
|---|-------------------|

Cash flows from investing activities:

| | |
|--|--------------|
| Purchases of assets limited as to use | (2,949,000) |
| Proceeds from sale of assets limited as to use | 2,848,000 |
| Purchases of investments | (2,996,000) |
| Proceeds from sale of investments | 3,860,000 |
| Expenditures for capital maintenance | (2,723,000) |
| Proceeds from disposal of property and equipment | <u>2,000</u> |

| | |
|---------------------------------------|--------------------|
| Net cash used in investing activities | <u>(1,958,000)</u> |
|---------------------------------------|--------------------|

Cash flows from financing activities:

| | |
|---|--------------------|
| CCRC contracts refunded | (559,000) |
| Change in deposits on unoccupied CCRC units | 309,000 |
| Principal payments on long-term debt | (1,484,000) |
| Change in due from related party - current year cash flow | <u>(8,055,000)</u> |

| | |
|---------------------------------------|--------------------|
| Net cash used in financing activities | <u>(9,789,000)</u> |
|---------------------------------------|--------------------|

| | |
|--------------------|---------|
| Net change in cash | (3,000) |
|--------------------|---------|

| | |
|--|----------------|
| Cash, cash equivalents, and restricted cash at December 31, 2018 | <u>255,000</u> |
|--|----------------|

| | |
|--|--------------------------|
| Cash, cash equivalents, and restricted cash at December 31, 2019 | <u><u>\$ 252,000</u></u> |
|--|--------------------------|

PROVIDER: Eskaton
COMMUNITY: Eskaton Village - Carmichael

Eskaton and Subsidiaries

Supplementary Form 5-4 – Calculation of Reimbursement for Services to Nonresidents
December 31, 2019

| | |
|--|----------------------------|
| Resident service revenue (per consolidating financial schedules) | \$ 34,038,000 |
| Less: Reimbursements for services to residents | <u>26,843,000</u> |
| Reimbursements for services to nonresidents | <u><u>\$ 7,195,000</u></u> |
| Assisted living services to nonresidents | \$ 418,000 |
| Skilled nursing services to nonresidents | 6,543,000 |
| Independent guest meals | 185,000 |
| Independent guest room meals | <u>49,000</u> |
| Reimbursements for services to nonresidents | <u><u>\$ 7,195,000</u></u> |
| Cash received from noncontract residents | \$ 6,961,000 |
| Cash received from guest services | <u>234,000</u> |
| | <u><u>\$ 7,195,000</u></u> |

PROVIDER: Eskaton

COMMUNITY: Eskaton Village - Carmichael

Eskaton and Subsidiaries

Supplementary Form 5-5 – Description of Reserves Under SB 1212

December 31, 2019

| <u>Financial Statements and Footnote Description</u> | | <u>Qualifying Asset Description (Form 5-5)</u> |
|---|-----------------------|--|
| Cash and cash equivalents | \$ 10,000,000 | Cash and cash equivalents |
| Fixed income securities | 8,474,000 | Government securities and corporate debt |
| Equity securities and mutual funds | 51,918,000 | Equity securities and mutual funds |
| Alternative investments | <u>762,000</u> | Other |
| Total cash and cash equivalents, investment securities, equity securities and mutual funds, and other | 71,154,000 | |
| Cash and cash equivalents for debt service reserve | <u>22,038,000</u> | Cash and cash equivalents |
| Total cash and cash equivalents and investments, current | 93,192,000 | |
| Assets limited as to use - debt service reserve | <u>8,956,000</u> | Debt service reserve |
| Total | <u>\$ 102,148,000</u> | |
| <u>Reconciliation to Audited Financial Statements</u> | | |
| Cash and cash equivalents | \$ 31,225,000 | |
| Investments, current | <u>61,967,000</u> | |
| Total | <u>\$ 93,192,000</u> | |
| Cash and cash equivalents | \$ 31,225,000 | |
| Assets limited as to use, required for current liabilities | 837,000 | |
| Assets limited as to use, net of amount required for current liabilities | 12,511,000 | |
| Investments, current | 61,967,000 | |
| Investments, noncurrent | <u>1,546,000</u> | |
| | <u>\$ 108,086,000</u> | |
| Total amount of qualifying assets as filed for operating reserve | \$ 71,154,000 | |
| Total amount of qualifying assets as filed for debt service reserve | <u>30,994,000</u> | |
| Subtotal amount of qualifying assets | 102,148,000 | |
| Investments, noncurrent | 1,546,000 | |
| Restricted FHA loan reserves (see ALATU – composition of assets) | 1,432,000 | |
| Resident assistance and program funds restricted by donors | <u>2,960,000</u> | |
| | <u>\$ 108,086,000</u> | |

Eskaton and Subsidiaries
Supplementary Form 5-5 – ALATU – Composition of Assets
December 31, 2019

| | <u>Total</u> | <u>Cash and ST Investments</u> | <u>U.S. Treasury Government Security and Corporate Debt</u> |
|--|-----------------------------|------------------------------------|---|
| 2012 Bonds | \$ 4,338,000 | \$ 250,000 | \$ 4,088,000 |
| 2013 Bonds | <u>4,618,000</u> | <u>404,000</u> | <u>4,214,000</u> |
| TOTAL DEBT SERVICE RESERVE | 8,956,000 | 654,000 | 8,302,000 |
| Restricted FHA Loan Reserves | <u>1,432,000</u> | <u>1,432,000</u> | <u>-</u> |
| TOTAL RESERVES AND COLLATERAL IN ALATU | <u>\$ 10,388,000</u> | <u>\$ 2,086,000</u> | <u>\$ 8,302,000</u> |
| TOTAL DEBT SERVICE RESERVE | \$ 8,956,000 | | |
| TOTAL CASH AND CASH EQUIVALENTS FOR DEBT SERVICE RESERVE | <u>22,038,000</u> | | |
| TOTAL AMOUNT OF QUALIFYING ASSETS FOR DEBT SERVICE RESERVE | <u><u>\$ 30,994,000</u></u> | | |

PROVIDER: Eskaton
COMMUNITY: Eskaton Village - Carmichael

PART 6
CONTINUING CARE RETIREMENT COMMUNITY
DISCLOSURE STATEMENT

Continuing Care Retirement Community Disclosure Statement

Date Prepared: _____

FACILITY NAME: Eskaton Village Carmichael

ADDRESS: 3939 Walnut Avenue

ZIP CODE: 95608

PHONE: 916-974-2000

PROVIDER NAME: Eskaton

FACILITY OPERATOR: Eskaton

RELATED FACILITIES: See attached

RELIGIOUS AFFILIATION: N/A

YEAR OPENED: 1992 # OF ☒ SINGLE ☒ MULTI-

MILES TO SHOPPING CTR: 1

ACRES: 37 STORY STORY ☐ OTHER: _____

MILES TO HOSPITAL: 4

NUMBER OF UNITS:

RESIDENTIAL LIVING

APARTMENTS — STUDIO: 0

APARTMENTS — 1 BDRM: 85

APARTMENTS — 2 BDRM: 116

COTTAGES/HOUSES: 94

HEALTH CARE

ASSISTED LIVING: 38

SKILLED NURSING: 35

SPECIAL CARE: 20

DESCRIPTION: > Secured perimeter unit for care of residents with Alzheimer's or related dementia.

RLU OCCUPANCY (%) AT YEAR END: 100.0%

OVERALL CCRC OCCUPANCY (%) AT YEAR END: 96.2%

TYPE OF OWNERSHIP: ☒ NOT-FOR-PROFIT ☐ FOR-PROFIT ACCREDITED?: ☐ YES ☐ NO BY: _____

FORM OF CONTRACT:

☒ CONTINUING CARE

☐ LIFE CARE

☒ ENTRANCE FEE

☒ FEE FOR SERVICE

(Check all that apply)

☐ ASSIGNMENT OF ASSETS

☒ EQUITY

☒ MEMBERSHIP

☒ RENTAL

REFUND PROVISIONS: (Check all that apply) ☒ Refundable ☒ Repayable ☒ 90% ☐ 75% ☐ 50% ☐ OTHER: _____

RANGE OF ENTRANCE FEES: \$20,000 TO \$275,000

LONG-TERM CARE INSURANCE REQUIRED? ☐ YES ☒ NO

HEALTH CARE BENEFITS INCLUDED IN CONTRACT: Priority access to ALU, SNF & MCU (income eligible fee for service)

ENTRY REQUIREMENTS: MIN. AGE: 62

PRIOR PROFESSION: N/A

OTHER: _____

RESIDENT REPRESENTATIVE(S) TO, AND RESIDENT MEMBER(S) ON, THE BOARD:

(briefly describe provider's compliance and residents' roles) > Please see attached disclosure worksheet.

>

FACILITY SERVICES AND AMENITIES

| <u>COMMON AREA AMENITIES</u> | <u>AVAILABLE</u> | <u>FOR SERVICE</u> | <u>SERVICES AVAILABLE</u> | <u>INCLUDED IN FEE</u> | <u>FOR EXTRA CHARGE</u> |
|---|-------------------------------------|-------------------------------------|--------------------------------------|-------------------------------------|-------------------------------------|
| BEAUTY/BARBER SHOP | <input type="checkbox"/> | <input checked="" type="checkbox"/> | HOUSEKEEPING (<u>4</u> TIMES/MONTH) | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| BILLIARD ROOM | <input checked="" type="checkbox"/> | <input type="checkbox"/> | MEALS (<u>3</u> /DAY) | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| BOWLING GREEN | <input type="checkbox"/> | <input type="checkbox"/> | SPECIAL DIETS AVAILABLE | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| CARD ROOMS | <input checked="" type="checkbox"/> | <input type="checkbox"/> | | | |
| CHAPEL | <input checked="" type="checkbox"/> | <input type="checkbox"/> | 24-HOUR EMERGENCY RESPONSE | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| COFFEE SHOP | <input type="checkbox"/> | <input checked="" type="checkbox"/> | ACTIVITIES PROGRAM | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| CRAFT ROOMS | <input checked="" type="checkbox"/> | <input type="checkbox"/> | ALL UTILITIES EXCEPT PHONE | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| EXERCISE ROOM | <input checked="" type="checkbox"/> | <input type="checkbox"/> | APARTMENT MAINTENANCE | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| GOLF COURSE ACCESS | <input type="checkbox"/> | <input type="checkbox"/> | CABLE TV | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| LIBRARY | <input checked="" type="checkbox"/> | <input type="checkbox"/> | LINENS FURNISHED | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| PUTTING GREEN | <input checked="" type="checkbox"/> | <input type="checkbox"/> | LINENS LAUNDERED | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| SHUFFLEBOARD | <input type="checkbox"/> | <input type="checkbox"/> | MEDICATION MANAGEMENT | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| SPA | <input checked="" type="checkbox"/> | <input type="checkbox"/> | NURSING/WELLNESS CLINIC | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| SWIMMING POOL-INDOOR | <input checked="" type="checkbox"/> | <input type="checkbox"/> | PERSONAL HOME CARE | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| SWIMMING POOL-OUTDOOR | <input type="checkbox"/> | <input type="checkbox"/> | TRANSPORTATION-PERSONAL | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| TENNIS COURT | <input type="checkbox"/> | <input type="checkbox"/> | TRANSPORTATION-PREARRANGED | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| WORKSHOP | <input checked="" type="checkbox"/> | <input type="checkbox"/> | OTHER <u>24</u> hour security | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| OTHER <u>Painting Studio and Gardening Area</u> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | | | |

All providers are required by Health and Safety Code section 1789.1 to provide this report to prospective residents before executing a deposit agreement or continuing care contract, or receiving any payment. Many communities are part of multi-facility operations which may influence financial reporting.

Consumers are encouraged to ask questions of the continuing care retirement community that they are considering and to seek advice from professional advisors.

PROVIDER NAME: ESKATON

| <u>OTHER CCRCs</u> | <u>LOCATION (City, State)</u> | <u>PHONE (with area code)</u> |
|---------------------------|--------------------------------------|--------------------------------------|
| | | |
| | | |
| | | |

| <u>MULTI-LEVEL RETIREMENT COMMUNITIES</u> | <u>LOCATION (City, State)</u> | <u>PHONE (with area code)</u> |
|--|--------------------------------------|--------------------------------------|
| Eskaton Village – Grass Valley | Grass Valley, CA | 530-273-1778 |
| Eskaton Village Roseville | Roseville, CA | 916-789-7831 |
| Eskaton Village Placerville | Placerville, CA | 530-295-3400 |
| | | |

| <u>INDEPENDENT LIVING</u> | <u>LOCATION (City, State)</u> | <u>PHONE (with area code)</u> |
|----------------------------------|--------------------------------------|--------------------------------------|
| Eskaton Monroe Lodge | Sacramento, CA | 916-441-1015 |
| | | |

| <u>FREE-STANDING ASSISTED LIVING</u> | <u>LOCATION (City, State)</u> | <u>PHONE (with area code)</u> |
|---|--------------------------------------|--------------------------------------|
| Eskaton Lodge Gold River | Gold River, CA | 916-852-7900 |
| Eskaton Lodge Cameron Park | Cameron Park, CA | 530-672-8900 |
| Eskaton Lodge Granite Bay | Granite Bay, CA | 916-789-0326 |
| Eskaton FountainWood Lodge | Orangevale, CA | 916-988-2200 |

| <u>FREE-STANDING SKILLED NURSING</u> | <u>LOCATION (City, State)</u> | <u>PHONE (with area code)</u> |
|---|--------------------------------------|--------------------------------------|
| Eskaton Care Center Manzanita | Carmichael, CA | 916-331-8513 |
| Eskaton Care Center Fair Oaks | Fair Oaks, CA | 916-965-4663 |
| Eskaton Care Center Greenhaven | Sacramento, CA | 916-393-2550 |

| <u>SUBSIDIZED SENIOR HOUSING</u> | <u>LOCATION (City, State)</u> | <u>PHONE (with area code)</u> |
|--|--------------------------------------|--------------------------------------|
| Eskaton manages 23 low income housing communities in the Northern California area. | | |

NOTE: PLEASE INDICATE IF THE FACILITY IS A LIFE CARE FACILITY.

PROVIDER NAME: ESKATON (Eskaton Village Carmichael)

| | 2016 | 2017 | 2018 | 2019 |
|--|--------|--------|--------|--------|
| INCOME FROM ONGOING OPERATIONS | | | | |
| OPERATING INCOME (Excluding amortization of entrance fee income) | 27,385 | 29,731 | 30,915 | 32,468 |
| LESS OPERATING EXPENSES (Excluding depreciation, amortization, and interest) | 19,601 | 20,172 | 20,855 | 21,891 |
| NET INCOME FROM OPERATIONS | 7,784 | 9,559 | 10,060 | 10,577 |
| LESS INTEREST EXPENSE | 1,826 | 1,792 | 1,784 | 1,724 |
| PLUS CONTRIBUTIONS | 34 | 71 | 1 | 2 |
| PLUS NON-OPERATING INCOME (EXPENSES) (excluding extraordinary items) | 325 | 883 | (104) | 914 |
| NET INCOME (LOSS) BEFORE ENTRANCE FEES, DEPRECIATION AND AMORTIZATION | 6,317 | 8,721 | 8,173 | 9,769 |
| NET CASH FLOW FROM ENTRANCE FEES (Total Deposits Less Refunds) | 216 | 327 | 1,849 | 2,764 |

DESCRIPTION OF SECURED DEBT *(as of most recent fiscal year end)*

| LENDER | OUTSTANDING BALANCE | INTEREST RATE | DATE OF ORIGINATION | DATE OF MATURITY | AMORTIZATION PERIOD |
|------------|------------------------|------------------|------------------------|---------------------|------------------------|
| 2013 Bonds | 42,740,000 | 2.0-5.0% | Jun-13 | Jan-43 | 30 years |
| | | | | | |
| | | | | | |

FINANCIAL RATIOS (see next page for ratio formulas)

2015 CCAC Medians

50th Percentile
(optional)

| | 2017 | 2018 | 2019 |
|------------------------------------|--------|--------|--------|
| DEBT TO ASSET RATIO | 75.34% | 76.43% | 67.51% |
| OPERATING RATIO | 73.88% | 73.40% | 72.90% |
| DEBT SERVICE COVERAGE RATIO | 3.32 | 3.70 | 4.37 |
| DAYS CASH ON HAND RATIO | 109 | 79 | 72 |

HISTORICAL MONTHLY SERVICE FEES (Average Fee and Change Percentage)

| | 2016 | % | 2017 | % | 2018 | % | 2019 |
|-----------------|--------|-------|--------|-------|--------|-------|--------|
| STUDIO | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| ONE BEDROOM | 3,859 | 3.00% | 3,975 | 3.80% | 4,126 | 3.75% | 4,280 |
| TWO BEDROOM | 4,814 | 3.00% | 4,958 | 3.80% | 5,146 | 3.75% | 5,339 |
| COTTAGE/HOUSE | 5,191 | 3.00% | 5,347 | 3.80% | 5,550 | 3.75% | 5,759 |
| ASSISTED LIVING | 4,996 | 4.00% | 5,196 | 4.00% | 5,404 | 3.75% | 5,607 |
| SKILLED NURSING | 10,320 | 3.00% | 10,620 | 3.80% | 11,010 | 3.75% | 11,430 |
| SPECIAL CARE | 7,564 | 3.00% | 7,791 | 3.80% | 8,087 | 3.75% | 8,390 |

COMMENTS FROM PROVIDER: > _____
> _____
> _____

PROVIDER NAME: _____

CONTINUING CARE RETIREMENT COMMUNITY DISCLOSURE WORKSHEET
FINANCIAL DATA & RATIOS (in thousands)
ESKATON

| | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> |
|--|-------------|-------------|-------------|-------------|
| INCOME FROM ONGOING OPERATIONS | | | | |
| OPERATING INCOME (excluding amortization of entrance fee income) | \$ 131,397 | \$ 137,551 | \$ 139,875 | \$ 146,030 |
| LESS OPERATING EXPENSES (excluding depreciation, amortization and interest) | 114,504 | 114,037 | 117,881 | 132,672 |
| NET INCOME FROM OPERATIONS | 16,893 | 23,514 | 21,994 | 13,358 |
| LESS INTEREST EXPENSE | 5,679 | 5,869 | 5,991 | 5,868 |
| PLUS CONTRIBUTIONS | - | - | - | - |
| PLUS NON-OPERATING INCOME (EXPENSES) (excluding extraordinary items) | 3,626 | 7,056 | (3,237) | 9,188 |
| NET INCOME (LOSS) BEFORE ENTRANCE FEES, DEPRECIATION AND AMORTIZATION | 14,840 | 24,701 | 12,766 | 16,678 |
| NET CASH FLOW FROM ENTRANCE FEES (Total Deposits Less Refunds) | \$ 216 | \$ 327 | \$ 1,849 | \$ 2,764 |

DESCRIPTION OF SECURED DEBT AS OF MOST RECENT FISCAL YEAR END

| LENDER | OUTSTANDING BALANCE | INTEREST RATE | DATE OF ORIGINATION | DATE OF MATURITY | AMORTIZATION PERIOD |
|------------------------------------|------------------------|---------------|------------------------|---------------------|------------------------|
| Series 2008A ABAG VRDB's | \$ 12,125,000 | Variable | Apr-08 | 2020 | 21 years |
| Series 2006 ABAG VRDB's | 16,040,000 | Variable | Dec-06 | 2037 | 31 years |
| Series 2013 ABAG Fixed Rate Bonds | 42,740,000 | 2% - 5% | Jun-13 | 2035 | 22 years |
| Series 2012 CSCDA Fixed Rate Bonds | 30,455,000 | 2% - 5.25% | May-12 | 2034 | 22 years |
| Other (see attached) | 26,504,000 | | | | |

FINANCIAL RATIOS (see next page for ratio formulas)

| | CCAC Medians 50th Percentile (optional) | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> |
|------------------------------------|--|-------------|-------------|-------------|-------------|
| DEBT TO ASSET RATIO | | 67.80% | 63.28% | 59.74% | 49.55% |
| OPERATING RATIO | | 91.47% | 87.17% | 88.56% | 94.87% |
| DEBT SERVICE COVERAGE RATIO | | 2.02 | 3.03 | 1.94 | 2.35 |
| DAYS CASH-ON-HAND RATIO | | 204 | 240 | 244 | 246 |

CONTINUING CARE RETIREMENT COMMUNITY DISCLOSURE WORKSHEET
FINANCIAL RATIO FORMULAS (in thousands)
ESKATON

Long-Term Debt to Total Assets Ratio

| | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> |
|--|----------------|----------------|----------------|----------------|----------------|
| Long-Term Debt | \$ 147,797 | \$ 143,430 | \$ 138,747 | \$ 134,033 | \$ 129,120 |
| Less: Current Portion | (4,489) | (4,564) | (4,719) | (4,903) | (16,106) |
| | <u>143,308</u> | <u>138,866</u> | <u>134,028</u> | <u>129,130</u> | <u>113,014</u> |
| Divided By: | | | | | |
| Total Assets | 202,196 | 204,810 | 211,799 | 216,166 | 228,076 |
| Long-Term Debt to Total Assets Ratios | 70.88% | 67.80% | 63.28% | 59.74% | 49.55% |

Operating Ratio

| | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> |
|--|----------------|----------------|----------------|----------------|----------------|
| Total Operating Expenses | \$ 118,962 | \$ 129,861 | \$ 129,580 | \$ 133,840 | \$ 148,327 |
| Less: Depreciation & Amortization | (9,473) | (9,678) | (9,674) | (9,968) | (9,787) |
| | <u>109,489</u> | <u>120,183</u> | <u>119,906</u> | <u>123,872</u> | <u>138,540</u> |
| Divided By: | | | | | |
| Total Operating Revenues | 124,023 | 133,467 | 138,134 | 141,997 | 148,807 |
| Less: Amortization of Deferred Revenue | (1,705) | (2,070) | (583) | (2,122) | (2,777) |
| | <u>122,318</u> | <u>131,397</u> | <u>137,551</u> | <u>139,875</u> | <u>146,030</u> |
| Operating Ratio | 89.51% | 91.47% | 87.17% | 88.56% | 94.87% |

Debt Service Coverage Ratio

| | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> |
|--|----------------|----------------|---------------|----------------|----------------|
| Total Excess of Revenues over Expenses | \$ 4,932 | \$ 7,232 | \$ 15,610 | \$ 4,920 | \$ 9,668 |
| Plus: Interest & amortization | 5,812 | 5,886 | 5,847 | 5,953 | 5,829 |
| Depreciation | 9,245 | 9,471 | 9,696 | 10,006 | 9,826 |
| Net Proceeds from Entrance Fees | 11 | 216 | 327 | 1,849 | 2,764 |
| | <u>(1,705)</u> | <u>(2,070)</u> | <u>(583)</u> | <u>(2,122)</u> | <u>(2,777)</u> |
| Less: Amortization of Deferred Revenue | <u>18,295</u> | <u>20,735</u> | <u>30,897</u> | <u>20,606</u> | <u>25,310</u> |
| Divided By: | | | | | |
| Annual Debt Service | 10,024 | 10,267 | 10,199 | 10,603 | 10,768 |
| Debt Service Coverage Ratio | 1.83 | 2.02 | 3.03 | 1.94 | 2.35 |

CONTINUING CARE RETIREMENT COMMUNITY DISCLOSURE WORKSHEET
FINANCIAL RATIO FORMULAS (in thousands)
ESKATON

Days Cash On Hand Ratio

| | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> |
|-------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Cash and cash equivalents | \$ 12,952 | \$ 15,849 | \$ 21,393 | \$ 30,115 | \$ 31,225 |
| Investments | 50,125 | 51,119 | 57,316 | 52,588 | 61,967 |
| Unrestricted cash and investments | <u>\$ 63,077</u> | <u>\$ 66,968</u> | <u>\$ 78,709</u> | <u>\$ 82,703</u> | <u>\$ 93,192</u> |
| Operating expenses | \$ 118,962 | \$ 129,861 | \$ 129,580 | \$ 133,840 | \$ 148,327 |
| Less: Depreciation and amortization | <u>(9,473)</u> | <u>(9,678)</u> | <u>(9,674)</u> | <u>(9,968)</u> | <u>(9,787)</u> |
| | <u>\$ 109,489</u> | <u>\$ 120,183</u> | <u>\$ 119,906</u> | <u>\$ 123,872</u> | <u>\$ 138,540</u> |
| Divided by | 365 | 366 | 365 | 365 | 365 |
| Operating expenses per day | \$ 300 | \$ 328 | \$ 329 | \$ 339 | \$ 380 |
| Days cash on hand | <u>210</u> | <u>204</u> | <u>240</u> | <u>244</u> | <u>246</u> |

CONTINUING CARE RETIREMENT COMMUNITY DISCLOSURE WORKSHEET
DESCRIPTION OF SECURED DEBT AS OF MOST RECENT FISCAL YEAR END
ESKATON

| LENDER | OUTSTANDING BALANCE | INTEREST RATE | DATE OF ORIGINATION | DATE OF MATURITY | AMORTIZATION PERIOD |
|-------------------------------|------------------------|------------------|------------------------|---------------------|------------------------|
| Wells Fargo Bank | \$ 2,127,000 | 4.75% | Oct-08 | 2021 | 25 years |
| ORIX Real Estate Capital, LLC | 7,722,000 | 2.45% | Nov-12 | 2047 | 35 years |
| ORIX Real Estate Capital, LLC | 12,626,000 | 3.07% | Jun-15 | 2050 | 35 years |
| Five Star Bank | <u>4,029,000</u> | Variable | Mar-11 | 2017 | 20 years |
| Total | <u>\$ 26,504,000</u> | | | | |

CONTINUING CARE RETIREMENT COMMUNITY DISCLOSURE WORKSHEET
SUPPORTING CALCULATIONS (in thousands)
ESKATON

| | 2016 | 2017 | 2018 | 2019 |
|--|------------------|------------------|------------------|------------------|
| Net patient revenues | \$ 51,125 | \$ 47,143 | \$ 46,334 | \$ 47,818 |
| Net resident revenues | 70,377 | 72,163 | 76,300 | 80,572 |
| Less amort of entrance fees | (2,070) | (583) | (2,122) | (2,777) |
| Home based services | - | 7,442 | 7,088 | 4,034 |
| Other | 11,965 | 11,386 | 12,275 | 16,383 |
| Income from ongoing operations | 131,397 | 137,551 | 139,875 | 146,030 |
| Total expenses | 129,861 | 129,580 | 133,840 | 148,327 |
| Less depreciation and amortization | (9,678) | (9,674) | (9,968) | (9,787) |
| Less interest | (5,679) | (5,869) | (5,991) | (5,868) |
| Operating expenses | 114,504 | 114,037 | 117,881 | 132,672 |
| Net income from operations | 16,893 | 23,514 | 21,994 | 13,358 |
| Interest expense | (5,679) | (5,869) | (5,991) | (5,868) |
| Non-operating income (expense) | 3,626 | 7,056 | (3,237) | 9,188 |
| NI before entrance fees, depr and amort | \$ 14,840 | \$ 24,701 | \$ 12,766 | \$ 16,678 |

FINANCIAL RATIO FORMULAS

LONG-TERM DEBT TO TOTAL ASSETS RATIO

$$\frac{\text{Long-Term Debt, less Current Portion}}{\text{Total Assets}}$$

OPERATING RATIO

$$\frac{\begin{array}{l} \text{Total Operating Expenses} \\ - \text{Depreciation Expense} \\ - \text{Amortization Expense} \end{array}}{\text{Total Operating Revenues} - \text{Amortization of Deferred Revenue}}$$

DEBT SERVICE COVERAGE RATIO

$$\frac{\begin{array}{l} \text{Total Excess of Revenues over Expenses} \\ + \text{Interest, Depreciation, and Amortization Expenses} \\ \text{Amortization of Deferred Revenue} + \text{Net Proceeds from Entrance Fees} \end{array}}{\text{Annual Debt Service}}$$

DAYS CASH ON HAND RATIO

$$\frac{\begin{array}{l} \text{Unrestricted Current Cash \& Investments} \\ + \text{Unrestricted Non-Current Cash \& Investments} \end{array}}{(\text{Operating Expenses} - \text{Depreciation} - \text{Amortization})/365}$$

NOTE: These formulas are also used by the Continuing Care Accreditation Commission. For each formula, that organization also publishes annual median figures for certain continuing care retirement communities.

ESKATON
ESKATON VILLAGE - CARMICHAEL
ATTACHMENT TO DISCLOSURE WORKSHEET

RESIDENT REPRESENTATIVE TO THE BOARD: The Eskaton Village Carmichael Resident Council (EVC Resident Council) elects a representative to the Eskaton Board of Directors (CCRC Representative) to serve a two year term. The CCRC Representative attends the four quarterly board meetings of Eskaton, including the full agenda of the annual Eskaton Board Retreat. The CCRC Representative is excluded only from executive sessions of the Eskaton Board. The CCRC Representative reports Eskaton Board actions and discussions back to the EVC Resident Council on a quarterly basis.

RESIDENT MEMBER OF THE BOARD: The EVC Resident Council nominates one resident (CCRC Director) to serve a nine year term on the Eskaton Board of Directors. The CCRC Director attends the four quarterly board meetings of Eskaton, including the full agenda of the annual Eskaton Board Retreat. The CCRC Director is not excluded from executive sessions of the Eskaton Board.

PART 7
REPORT ON CCRC MONTHLY SERVICE FEES

FORM 7-1
REPORT ON CCRC MONTHLY CARE FEES

- | | <u>RESIDENTIAL
LIVING</u> | <u>ASSISTED
LIVING</u> | <u>SKILLED
NURSING</u> |
|--|-------------------------------|----------------------------|----------------------------|
| [1] Monthly Care Fees at beginning of reporting period: (indicate range, if applicable) | _____ | _____ | _____ |
| [2] Indicate percentage of increase in fees imposed during reporting period: (indicate range, if applicable) | _____ | _____ | _____ |
| <input type="checkbox"/> Check here if monthly care fees at this community were <u>not</u> increased during the reporting period. (If you checked this box, please skip down to the bottom of this form and specify the names of the provider and community.) | | | |
| [3] Indicate the date the fee increase was implemented: _____ (If more than one (1) increase was implemented, indicate the dates for each increase.) | | | |
| [4] Check each of the appropriate boxes: | | | |
| <input type="checkbox"/> Each fee increase is based on the provider's projected costs, prior year per capita costs, and economic indicators. | | | |
| <input type="checkbox"/> All affected residents were given written notice of this fee increase at least 30 days prior to its implementation. Date of Notice: _____ Method of Notice: _____ | | | |
| <input type="checkbox"/> At least 30 days prior to the increase in fees, the designated representative of the provider convened a meeting that all residents were invited to attend. Date of Meeting: _____ | | | |
| <input type="checkbox"/> At the meeting with residents, the provider discussed and explained the reasons for the increase, the basis for determining the amount of the increase, and the data used for calculating the increase. | | | |
| <input type="checkbox"/> The provider provided residents with at least 14 days advance notice of each meeting held to discuss the fee increases. Date of Notice: _____ | | | |
| <input type="checkbox"/> The governing body of the provider, or the designated representative of the provider posted the notice of, and the agenda for, the meeting in a conspicuous place in the community at least 14 days prior to the meeting. Date of Posting: _____ Location of Posting: _____ | | | |
| [5] On an attached page, provide a concise explanation for the increase in monthly care fees including the amount of the increase and compliance with the Health and Safety Code. See <u>PART 7 REPORT ON CCRC MONTHLY CARE FEE</u> in the Annual Report Instruction booklet for further instructions. | | | |

PROVIDER: _____
COMMUNITY: _____

ATTACHMENT TO FORM 7-1
REPORT ON CCRC MONTHLY SERVICE FEES
EXPLANATION FOR INCREASE IN MONTHLY SERVICE FEES

The goal of Eskaton's annual budgeting and rate setting process is to establish a financial plan that is sufficient to meet the needs of its residents, and support the mission of the organization.

Monthly service fees were increased in 2019 by 3.75% for all levels of care. The rate increase is derived from a process that considers the increased cost of providing services, and reasonable operating margins necessary to ensure the continuation of the organizational mission. Anticipated cost increases included higher labor costs, insurance costs, and normal inflationary cost increases related to purchases of supplies and services.

Labor costs were expected to increase in excess of 5% beginning January 1, 2019 due to minimum wage requirements in California increasing from \$11.00 per hour to \$12.00 per hour (9%), and the compression-related impact from the minimum wage increase on wage tiers above minimum wage expected to increase 3-5%. Expenses related to employee benefits were expected to increase in excess of 3.5% due to increasing employee health benefit expense.

Supply and purchased service costs were estimated to increase commensurate with the consumer price index, which as of October 2018 (the period when the budget was finalized) reflected an increase of 4.3% to 4.4% for San Francisco-Oakland-San Jose and Western Cities with populations in excess of 1.5 million, the market areas most relevant to Sacramento, California.

The projected 2019 net operating income shown on the following page allows the community to reinvest in the physical plant, thereby maintaining the quality of the facility for current residents and ensuring the continued marketability of the community to prospective residents. Additionally, positive net operating income ensures that the community will be able to fund unexpected costs or capital needs, and continue its mission to enhance the quality of life of seniors through innovative health, housing and social services.

FORM 7-1 ATTACHMENT**FISCAL YEAR 2019 MONTHLY CARE FEE INCREASE (MCFI) (in thousands)****ESKATON VILLAGE CARMICHAEL**

| | | 2017 | 2018 | 2019 |
|---|--|-------------|-------------|-------------|
| 1 | 2017 Operating Expenses (audited) | (25,975) | | |
| 2 | 2018 Operating Expenses | | (27,039) | |
| 3 | Projected 2019 Operating Expenses | | | (28,401) |
| 4 | Projected 2019 Revenue without a MCFI | | | 30,804 |
| 5 | Projected 2019 Net Operating Income without a MCFI | | | 2,403 |
| 6 | Projected 2019 Revenue with MCFI 3.75% | | | 31,683 |
| 7 | Projected 2019 Net Operating Income After 3.75% MCFI | | | 3,282 |

Monthly Care Fee Increase: 3.75%

Notes:

Total increase in revenues related to monthly care fees is estimated at \$879,000

Total projected increase in expenses is estimated at \$1,362,000

EVC 2019 principal due on debt was \$1,483,000